#### **CONTRACT FOR DRONE SHOW SERVICES FOR DICKENS ON CENTRE EVENT**

THIS CONTRACT is entered into by and between the BOARD OF COUNTY COMMISSIONERS OF NASSAU COUNTY, FLORIDA, a political subdivision of the State of Florida, hereinafter referred to as the "County", and SKY ELEMENTS, LLC, located at 3819 Rufe Snow Drive, Suite 203, North Richland Hills, TX 76180, hereinafter referred to as the "Vendor" on the day and year last written below (hereinafter "Effective Date").

WHEREAS, the County received proposals for drone show services for the Dickens on

Centre Event, on or about May 15, 2024. Said services are more fully described in the County's

Request for Proposals ("RFP"), attached hereto and incorporated herein as Exhibit "A"; and

WHEREAS, the County has determined that the Vendor was the lowest, most responsive

and responsible bidder; and

WHEREAS, all terms and conditions of the County's request for quote/bid/proposal and

the Vendor's response are incorporated herein and made a part of this Contract by this reference;

and

WHEREAS, a copy of the Vendor's Response Price Sheet is attached hereto as Exhibit

"B" and made a part hereof.

**NOW, THEREFORE**, in consideration of the terms and conditions herein set forth, the County and the Vendor agree as follows:

#### SECTION 1. Recitals.

1.1 The above recitals are true and correct and are incorporated herein, in their entirety, by this reference.

#### **SECTION 2. Contract Exhibits.**

2.1 The Exhibits listed below are incorporated into and made part of this Contract:

Exhibit "A" COUNTY'S REQUEST FOR PROSPOSALS NC24-016-RFP, ("RFP"),

AS MODIFID BY ADDENA; AND

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#### **Exhibit "B"** VENDOR'S RESPONSE AND PRICE SHEET

#### SECTION 3. Description of Goods and/or Services to be Provided.

**3.1** The Vendor shall provide the goods and/or services further described in the *County's Request for Proposals*, a copy of which is attached hereto and incorporated herein as Exhibits "A" and "B". This Contract standing alone does not authorize the performance of any work or require the County to place any orders for work. The Vendor shall commence the work in accordance with the issuance of a written *Notice to Proceed* for goods and/or services issued by the County and upon receipt of the initial payment of Fifty Percent (50%) as set forth in Section 4.1 below.

#### **SECTION 4.** Payment and Invoicing.

**4.1** The County shall pay the Vendor in an amount not to exceed Ninety-Five Thousand Dollars and 00/100 (\$95,000.00) each year of the initial three (3) year term, as outlined in Section 6 hereinbelow, for the goods and/or services referenced in Exhibits "A" and "B" with an initial payment of Fifty Percent (50%) due upon the issuance of a Notice to Proceed. The Vendor shall submit a copy of all invoices to both the OMB Director or designee and to invoices@nassaucountyfl.com for payment, unless otherwise specified herein. The invoice submitted shall include the contract number referenced and shall be in sufficient detail as to item, quantity and price in order for the County to verify compliance with the awarded bid specifications and conditions of this Contract. Payment shall not be made until goods and/or services have been received, inspected and accepted by the County in the quantity and/or quality ordered, unless otherwise specified herein. Payment in advance of receipt of goods and/or services by the County five (45) calendar days of receipt and acceptance of invoice by the Director of OMB, pursuant to and in accordance with the promulgations set forth by the State of Florida's Prompt Payment Act

found at Section 218.70, Florida Statutes. The Vendor shall honor all purchase orders or work authorizations issued prior to the expiration of the term of this Contract.

#### SECTION 5. Acceptance of Goods and/or Services.

**5.1** Receipt of goods and/or services shall <u>not</u> constitute acceptance by the County. Final acceptance and authorization of payment shall be given only after a thorough inspection by the County indicates that the goods and/or services meet bid specifications and conditions. Should the quantity and/or quality differ in any respect from specifications, payment shall be withheld by the County until such time as the Vendor takes necessary corrective action. If the proposed corrective action is not acceptable to the County, the County Manager's Office may authorize the refusal of final acceptance of the quantity and/or quality received. Should a representative of the County agree to accept the goods and/or services on condition that the Vendor shall correct their performance within a stipulated time period, then payment shall be withheld until said corrections are made.

#### SECTION 6. Term of Contract and Option to Extend or Renew.

**6.1** The term of this Contract shall begin upon the date of execution by both parties to this Contract and shall terminate three (3) years from execution. The term of this Contract may be extended in one (1) year increments, for up to two (2) additional years, with no changes in terms or conditions, upon mutual written agreement between the Vendor and the County. The County Manager is hereby authorized to execute any Contract renewal, amendment and/or modification upon approval by the County Attorney's Office. Any extension or amendment to this Contract shall be subject to availability of funds of the County as set forth in Section 8 hereinbelow.

**6.2** In the event that the Contract is continued beyond the term provided above by mutual consent of the parties and not reduced to writing, this Contract shall be carried out on a month-to-month basis and shall not constitute an implied renewal of the Contract. Said month-to-month

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extension shall be upon the same terms of the Contract and at the compensation and payment provided herein.

#### **SECTION 7. Firm Prices.**

7.1 Prices for goods and/or services covered in the specifications of this Contract shall remain firm for the period of this Contract pursuant to pricing as reflected in Exhibit "B"; net delivered to the ordering agency, **F.O.B. DESTINATION**. No additional fees or charges shall be accepted or paid for by the County.

#### SECTION 8. Funding.

**8.1** The County's performance and obligation under this Contract is contingent upon an annual appropriation by the Board of County Commissioners for subsequent fiscal years and is subject to termination based on lack of funding.

#### SECTION 9. Expenses.

**9.1** The Vendor shall be responsible for all expenses incurred while providing goods and/or services under this Contract including, but not limited to, license fees, memberships and dues; automobile and other travel expenses; meals and entertainment; insurance premiums; and all salary, expenses and other compensation paid to the Vendor's agents, if any, hired by the Vendor to complete the work under this Contract.

#### SECTION 10. Taxes, Liens, Licenses and Permits.

10.1 The Vendor recognizes that the County, by virtue of its sovereignty, is not required to pay any taxes on the goods and/or services provided under the terms of this Contract. As such, the Vendor shall refrain from including taxes in any billing. The Vendor is placed on notice that this exemption generally does not apply to nongovernmental entities, contractors, or subcontractors. Any questions regarding this tax exemption shall be addressed to the County Manager.

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**10.2** The Vendor shall secure and maintain all licenses and permits required to provide goods and/or services under this Contract and to pay any and all applicable sales or use tax, or any other tax or assessment which shall be imposed or assessed by any and all governmental authorities, required under this Contract, and to meet all federal, state, county and municipal laws, ordinances, policies and rules.

**10.3** The Vendor acknowledges that property being improved that is titled to the County, shall not be subject to a lien of any kind for any reason. The Vendor shall include notice of such exemptions in any subcontracts and purchase orders issued under this Contract.

#### SECTION 11. Governing Law, Venue and Compliance with Laws.

11.1 This Contract shall be deemed to have been executed and entered into within the State of Florida and any dispute arising hereunder, shall be governed, interpreted and construed according to the laws of the State of Florida, the Ordinances of Nassau County, and any applicable federal statutes, rules and regulations. Any and all litigation arising under this Contract shall be brought in Nassau County, Florida, and any trial shall be non-jury. Any mediation, pursuant to litigation, shall occur in Nassau County, Florida.

**11.2** The Vendor shall comply with applicable regulatory requirements including federal, state, and local laws, rules, regulations, codes, orders, criteria and standards.

#### SECTION 12. Change Orders.

12. 1 The County reserves the right to order, in writing, changes in the work within the scope of the Contract, such as change in quantity or delivery schedule. The Vendor has the right to request an equitable price adjustment in cases where changes to the Contract under the authority of this clause result in increased costs to the Vendor.

#### **SECTION 13. Modifications.**

13. 1 The terms of this Contract may be modified only upon the written and mutual consent of both parties, and approval by appropriate legal authority in the County.

#### SECTION 14. Assignment and Subcontracting.

14.1 The Vendor shall not assign, sublet, convey or transfer its interest in this Contract without the prior written consent of the County.

14.2 In order to assign this Contract, or to subcontract any of the work requirements to be performed, the Vendor shall ensure and provide assurances to the County, that any subcontractor selected for work under this Contract has the necessary qualifications and abilities to perform in accordance with the terms and conditions of this Contract. The Vendor shall provide the County with the names of any subcontractor considered for work under this Contract; the County reserves the right to reject any subcontractor whose qualifications or performance, in the County's judgement, are insufficient. The Vendor shall be responsible for all work performed and all expenses incurred as a result thereof. Any subcontract arrangements shall be evidenced by a written document available to the County upon request. The Vendor further agrees that the County shall not be liable to any subcontractor for any expenses or liabilities incurred under the subcontract. The Vendor, at its expense, shall defend the County against such claims.

14.3 The Vendor shall make payments to any of its subcontractors within seven (7) working days after receipt of full or partial payments from the County in accordance with Section 287.0585, Florida Statutes, unless otherwise stated in the contracts between the Vendor and subcontractors. The Vendor's failure to pay its subcontractor(s) within seven (7) working days shall result in a penalty charged against the Vendor and paid to the subcontractors in the amount of one-half of one percent (0.50%) of the amount due per day from the expiration of the period allowed herein for payment. Such penalty shall be in addition to the actual payments owed and shall not exceed fifteen percent (15%) of the outstanding balance due.

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#### SECTION 15. Severability.

**15.1** If any section, subsection, sentence, clause, phrase, or portion of this Contract is, for any reason, held invalid, unconstitutional, or unenforceable by any Court of Competent Jurisdiction, such portion shall be deemed as a separate, distinct, and independent provision, and such holding shall not affect the validity of the remaining portions thereof.

#### **SECTION 16. Termination for Default.**

**16.1** If the Vendor fails to perform any of its obligations under this Contract, and if such default remains uncured for a period of more than fifteen (15) days after notice thereof was given in writing by the County to the Vendor, then the County may, without prejudice to any right or remedy the County may have, terminate this Contract.

16.2 Upon termination of this Contract, the Vendor shall immediately (1) stop work on the date specified; (2) terminate and settle all orders and subcontracts relating to the performance of the terminated work; (3) transfer all work in process, completed work, and other materials related to the terminated work to the County; (4) render to the County all property belonging to the County, including but not limited to, equipment, books, and records.

#### **SECTION 17. Termination for Convenience.**

17.1 The County reserves the right to terminate this Contract in whole or part by giving the Vendor written notice at least thirty (30) days prior to the effective date of the termination. Upon receipt of written notice of termination from the County, the Vendor shall only provide those goods and/or services specifically approved or directed by the County. All other rights and duties of the parties under the Contract shall continue during such notice period, and the County shall continue to be responsible to the Vendor for the payment of any obligations to the extent such responsibility has not been excused by breach or default of the Vendor. The Vendor shall promptly contact the

County to make arrangements to render to the County all property belonging to the County, including but not limited to, equipment, books, and records.

#### SECTION 18. Force Majeure.

**18.1** Neither party of this Contract shall be liable to the other for any cost or damages if the failure to perform the Contract arises out of causes beyond the control and without the fault or negligence of the parties. Such causes may include, but are not restricted to, acts of nature, fires, quarantine restrictions, strikes and freight embargoes. In all cases, the failure to perform shall be totally beyond the control and without any fault or negligence of the party.

18.2 In the event of delay from the foregoing causes, the party shall take all reasonable measures to mitigate any and all resulting delay or disruption in the party's performance obligation under this Contract. If the delay is excusable under this section, the delay shall not result in any additional charge or cost under the Contract to either party. In the case of any delay that the Vendor believes is excusable under this section, the Vendor shall notify the County in writing of the delay or potential delay and describe the cause of the delay either: (1) within ten (10) calendar days after the cause that created or will create the delay first arose, if the Vendor could reasonably foresee that a delay could occur as a result; or (2) within five (5) calendar days after the date the Vendor first had reason to believe that a delay could result, if the delay is not reasonably foreseeable. THE FOREGOING SHALL CONSTITUTE THE VENDOR'S SOLE REMEDY OR EXCUSE WITH RESPECT TO DELAY. Providing notice in strict accordance with this section is a condition precedent to such remedy. The County, in its sole discretion, shall determine if the delay is excusable under this section and shall notify the Vendor of its decision in writing. No claim for damages, other than for an extension of time, shall be asserted against the County. The Vendor shall not be entitled to an increase in the Contract price or payment of any kind from the County for direct, indirect, consequential, impact, or other costs, expenses or damages, including but not

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limited to costs of acceleration or inefficiency arising because of delay, disruption, interference, or hindrance from any cause whatsoever. If performance is suspended or delayed, in whole or in part, due to any of the causes described in this section, after the causes have ceased to exist, the Vendor shall perform at no increased cost, unless the County determines, in its sole discretion, that the delay will significantly impair the value of the Contract to the County, in which case, the County may do any or all of the following: (1) accept allocated performance or deliveries from the Vendor, provided that the Vendor grants preferential treatment to the County with respect to goods and/or services subjected to allocation; (2) purchase from other sources (without recourse to and by the Vendor for the related costs and expenses) to replace all or part of the goods and/or services that are the subject of the delay, which purchases may be deducted from the Contract quantity; or (3) terminate the Contract in whole or in part.

#### SECTION 19. Access and Audits of Records.

**19.1** The Vendor shall maintain adequate records to justify all charges, expenses, and costs incurred in providing the goods and/or services for at least three (3) years after completion of work contemplated under this Contract. The County and the County Clerk of Court shall have access to such books, records, and documents as required in this section for the purpose of inspection or audit during normal business hours upon five (5) days' written notice to the Vendor.

#### SECTION 20. Public Emergencies.

**20.1** The Vendor agrees that before, during, and after a public emergency, disaster, hurricane, tornado, flood, or other acts of nature that the County shall require a "First Priority" for goods and/or services. The County expects to pay a fair and reasonable price for all goods and/or services rendered or contracted in the event of a disaster, emergency, hurricane, tornado or other acts of nature.

#### SECTION 21. Probationary Period.

**21.1** The first ninety (90) days of this Contract are to be considered a "probationary period." Notwithstanding Sections 16 and 17 hereinabove, during the probationary period, the County may terminate this Contract based upon the performance of the Vendor and a new award be granted without another formal bid.

#### SECTION 22. Independent Vendor Status.

**22.1** The Vendor shall provide the goods and/or services under this Contract as an independent contractor and nothing contained herein shall be construed to be inconsistent with this relationship or status. Nothing in this Contract shall be interpreted or construed to constitute the Vendor or any of its agents or employees to be an agent, employee or representative of the County.

**22.2** The Vendor and the County agree that during the term of this Contract: (a) the Vendor has the right to provide goods and/or services for others; ((b) the Vendor has the right to provide the goods and/or services required by this Contract; and (c) the Vendor has the right to hire assistants as subcontractors, or to use employees to provide the goods and/or services required by this Contract pursuant to Section 14 hereinabove.

#### **SECTION 23. Indemnification.**

23.1 The Vendor shall indemnify and hold harmless the County and its agents and employees from all claims, liabilities, damages, losses, expenses and costs, including attorney's fees, arising out of or associated with or caused by the negligence, recklessness, or intentionally wrongful conduct of the Vendor or any persons employed or utilized by the Vendor, in the performance of this Contract. The Vendor shall, at its own expense, defend any and all such actions, suits, or proceedings which may be brought against the County in connection with the Vendor's performance under this Contract.

#### SECTION 24. Insurance.

**24.1** The Vendor shall provide and maintain at all times during the term of this Contract, without cost or expense to the County, such commercial (occurrence form) or comprehensive general liability, workers compensation, professional liability, and other insurance policies as detailed in Exhibit "A". The policy limits required are to be considered minimum amounts.

**24.2** The Vendor shall provide to the County a Certificate of Insurance for all policies of insurance and renewals thereof in a form acceptable to the County. Said certificates shall provide that the Nassau County Board of County Commissioners is an additional insured, and that the County shall be notified in writing of any reduction, cancellation or substantial change of policy or policies at least thirty (30) days prior to the effective date of said action with the exception of ten (10) days for non-payment. All insurance policies shall be issued by responsible companies who are acceptable to the County and licensed and authorized under the laws of the State of Florida.

#### SECTION 25. Dispute Resolution Process.

**25.1** In the event of a dispute regarding the interpretation of the terms of this Contract, the County, in its sole discretion, may elect to use the dispute resolution process as set forth in this section.

**25.2** In the event the County elects to use the dispute resolution process under this section, the County shall send a written communication to the Vendor pursuant to Section 32 hereinbelow. The written notification shall set forth the County's interpretation of the terms of this Contract.

**25.3** The County shall then set a date and time for the parties to meet with the County Manager or designee. This meeting shall be set no more than twenty (20) days from the date that the written communication was sent to the Vendor. The Vendor may submit a written response to the County's written communication no less than five (5) days prior to the meeting with the County Manager or designee.

**25.4** If no satisfactory resolution as to the interpretation of the Contract terms is reached at the meeting with the County Manager or designee, then the parties may elect to submit the dispute to mediation in accordance with mediation rules as established by the Florida Supreme Court. Mediators shall be chosen by the County and the cost of mediation shall be borne by the Vendor. The Vendor shall not stop work during the pendency of the dispute resolution or mediation process as set forth in this section.

#### SECTION 26. E-Verify.

26.1 The Vendor shall comply with Section 448.095, Florida Statutes, and use the United States Department of Homeland Security's E-Verify system ("E-Verify") to verify the employment eligibility of all persons hired by the Vendor during the term of this Contract to work in Florida. Additionally, if the Vendor uses subcontractors to perform any portion of the work (under this Contract), the Vendor shall include a requirement in the subcontractor's contract that the subcontractor use E-Verify to verify the employment eligibility of all persons hired by subcontractor to perform any such portion of the work. Answers to questions regarding E-Verify as well as instructions on enrollment may be found at the E-Verify website: www.uscis.gov/e-verify.

26.2 The Vendor shall maintain records of its participation and compliance with the provisions of the E-Verify program, including participation by its subcontractors as provided above, and to make such records available to the County or other authorized entity consistent with the terms of the Vendor's enrollment in the program. This includes maintaining a copy of proof of the Vendor's and subcontractors' enrollment in the E-Verify program. If the Vendor enters into a contract with a subcontractor, the subcontractor shall provide the Vendor with an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien. The Vendor shall maintain a copy of such affidavit for the duration of the Contract.

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**26.3** Compliance with the terms of the E-Verify program provision is made an express condition of this Contract and the County may treat a failure to comply as a material breach of the Contract. If the County terminates the Contract pursuant to Section 448.095(2)(c), Florida Statutes, the Vendor may not be awarded a public contract for at least one (1) year after the date on which the contract was terminated and the Vendor is liable for any additional costs incurred by the County as a result of the termination of this Contract.

#### SECTION 27. Public Records.

27.1 The County is a public agency subject to Chapter 119, Florida Statutes. IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT (904) 530-6090, <u>RECORDS@NASSAUCOUNTYFL.COM</u>, 96135 NASSAU PLACE, SUITE 6, YULEE, FLORIDA 32097. Under this Contract, to the extent that the Vendor is providing the goods and/or services to the County, and pursuant to Section 119.0701, Florida Statutes, the Vendor shall:

a. Keep and maintain public records required by the County to provide goods and/or services.

b. Upon request from the County's custodian of public records, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.

c. Ensure that public records that are exempt or confidential and exempt from public Page 13 of 21 Revised 1-14-2024

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records disclosure requirements are not disclosed except as authorized by law for the duration of the Contract term and following completion of the Contract if the Vendor does not transfer the records to the County.

d. Upon completion of the Contract, transfer, at no cost, to the County all public records in possession of the Vendor or keep and maintain public records required by the County to perform the service. If the Vendor transfers all public records to the County upon completion of the Contract, the Vendor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Vendor keeps and maintains public records upon completion of the Contract, the Vendor shall destroy any duplicate public records shall meet all applicable requirements for retaining public records. All records stored electronically shall be provided to the County, upon request from the County's custodian of public records, in a format that is compatible with the information technology systems of the County.

27.2 A request to inspect or copy public records relating to the County's contract for goods and/or services shall be made directly to the County. If the County does not possess the requested records, the County shall immediately notify the Vendor of the request, and the Vendor shall provide the records to the public agency or allow the records to be inspected or copied within a reasonable time.

**27.3** If the Vendor does not comply with the County's request for records, the County shall enforce the Contract provisions in accordance with the Contract.

27.4 If the Vendor fails to provide the public records to the County within a reasonable time, the Vendor may be subject to penalties under Section 119.10, Florida Statutes.

27.5 If a civil action is filed against the Vendor to compel production of public records relating to the Contract, the Court shall assess and award against the Vendor the reasonable costs of enforcement, including reasonable attorney fees if:

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(a) The Court determines that the Vendor unlawfully refused to comply with the public records request within a reasonable time; and

(b) At least eight (8) business days before filing the action, the plaintiff provided written notice of the public records request, including a statement that the Vendor has not complied with the request, to the County and to the Vendor.

**27.6** A notice complies with Section 27.5 (b) hereinabove, if it is sent to the County's custodian of public records and to the Vendor at the Vendor's address listed on its Contract with the County or to the Vendor's registered agent. Such notices shall be sent pursuant to Section 32 hereinbelow.

27.7 If the Vendor complies with a public records request within eight (8) business days after the notice is sent, the Vendor is not liable for the reasonable costs of enforcement.

27.8 In reference to any public records requested under this Contract, the Vendor shall identify and mark specifically any information which the Vendor considers confidential and/or proprietary, inclusive of trade secrets as defined in Section 812.081, Florida Statutes, and which the Vendor believes to be exempt from disclosure, citing specifically the applicable exempting law and including a brief written explanation as to why the cited Statute is applicable to the information claimed as confidential and/or proprietary information. All materials shall be segregated and clearly identified as "EXEMPT FROM PUBLIC DISCLOSURE."

27.9 In conjunction with the confidential and/or proprietary information designation, the Vendor acknowledges and agrees that after notice from County, the Vendor shall respond to a notice from the County immediately, but no later than 10 calendar days from the date of notification or the Vendor shall be deemed to have waived and consented to the release of the confidential and/or proprietary designated materials.

**27.10** The Vendor further agrees that by designation of the confidential/proprietary material, the Vendor shall defend the County (and its employees, agents and elected and appointed officials) against all claims and actions (whether or not a lawsuit is commenced) related to the Vendor's designation of the material as exempt from public disclosure and to hold harmless the County (and its employees, agents and elected and appointed officials) from any award to a plaintiff for damages, costs and attorneys' fees, incurred by the County by reason of any claim or action related to the Vendor's designation of material as exempt from public disclosure.

# SECTION 28. Disclosure of Litigation, Investigations, Arbitration or Administrative Decisions.

**28.1** During the term of this Contract, or any extension thereto, the Vendor shall have the continued duty to disclose to the County Attorney, in writing, upon occurrence, all civil or criminal litigation, arbitration, mediation, or administrative proceeding involving the Vendor. If the existence of the proceeding causes the County concerns that the Vendor's ability or willingness to perform this contract is jeopardized, the Vendor may be required to provide the County with reasonable written assurance to demonstrate the Vendor can perform the terms and conditions of the Contract.

#### SECTION 29. Scrutinized Companies and Public Entity Crimes.

**29.1** The Vendor is directed to the Florida Public Entities Crime Act, Section 287.133, Florida Statutes, as well as Section 287.135, Florida Statutes, regarding Scrutinized Companies, and represents to County that the Vendor is qualified to transact business with public entities in Florida, and to enter into and fully perform this Contract subject to the provisions stated therein. Failure to comply with any of the above provisions will be considered a material breach of the Contract.

#### SECTION 30. Anti-Discrimination.

**30.1** The Vendor agrees that it will not discriminate in employment, employee development, or employee advancement because of religious or political opinions or affiliations, race, color, national origin, sex, age, physical handicap, or other factors, except where such factor is a bonified occupational qualification or is required by State and/or Federal Law.

#### SECTION 31. Advertising.

**31.1** The Vendor shall not publicly disseminate any information concerning this Contract without prior written approval from the County, including but not limited to, mentioning the Contract in a press release or other promotional material, identifying the County as a reference, or otherwise linking the Vendor's name and either description of this Contract or the name of the County in any material published, either in print or electronically, to any entity that is not a party this Contract, except potential or actual authorized distributors, dealers, resellers, or service representative.

#### SECTION 32. Notices.

**32.1** All notices, demands, requests for approvals or other communications given by the parties to another in connection with this Contract shall be in writing, and shall be sent by registered or certified mail, postage prepaid, return receipt requested, or overnight delivery service (such as federal express), or courier service or by hand delivery to the office of each party indicated below:

County: Nassau County

Attn: OMB Director 96135 Nassau Place Yulee, Florida 32097

Vendor:

Sky Elements, LLC

Attn: Preston Ward 3819 Rufe Snow Drive, Suite 203 North Richland Hills, TX 76180

#### SECTION 33. Attorney's Fees.

**33.1** Notwithstanding the provisions of Section 27 hereinabove, in the event of any legal action to enforce the terms of this Contract each party shall bear its own attorney's fees and costs.

#### SECTION 34. Authority to Bind.

**34.1** The Vendor represents and warrants that the Vendor's undersigned representative if executing this Contract on behalf of a partnership, corporation or agency has the authority to bind the Company to the terms of this Contract.

# SECTION 35. Conflicting Terms, Representations and No Waiver of Covenants or Conditions.

**35.1** In the event of any conflict between the terms of this Contract and the terms of any attachments, the terms of this Contract shall prevail.

**35.2** All representations, indemnifications, warranties and guaranties made by the Vendor in this Contract, as well as all continuing obligations indicated in this Contract, shall survive final payment and termination or completion of this Contract.

**35.3** The failure of either party to insist on strict performance of any covenant or condition herein, or to exercise any option herein contained, shall not be construed as a waiver of such covenant, condition, or option in any other instance.

**35.4** The Vendor warrants that all goods and/or services provided by the Vendor under this Contract shall be merchantable. All goods provided shall be of good quality within the description given by the County, shall be fit for their ordinary purpose, shall be adequately contained and

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packaged with the description given by the County, shall conform to the agreed upon specifications, and shall conform to the affirmations of facts made by the Vendor or on the container or label.

#### SECTION 36. Construction of Contract.

**36.1** The parties hereby acknowledge that they have fully reviewed this Contract and any attachments and have had the opportunity to consult with legal counsel of their choice, and that this Contract shall not be construed against any party as if they were the drafter of this Contract.

#### SECTION 37. Headings.

**37.1** The section headings and captions of this Contract are for convenience and reference of the parties and in no way define, limit or describe the scope or intent of this Contract or any part thereof.

#### SECTION 38. Entire Agreement and Execution.

**38.1** This Contract, together with any attachments, constitutes the entire Contract between the County and the Vendor and supersedes all prior written or oral understandings.

**38.2** This Contract may be executed in any number of counterparts; each executed counterpart hereof shall be deemed an original; and all such counterparts, when taken together, shall be deemed to constitute one and the same instrument.

#### SECTION 39. Change of Laws.

**39.1** If there is a change in any state or federal law, regulation or rule or interpretation thereof, which affects this Contract or the activities of either party under this Contract, and either party reasonably believes in good faith that the change will have a substantial adverse effect on that party's rights or obligations under this Contract, then that party may, upon written notice, require the other party to enter into good faith negotiations to renegotiate the terms of this Contract. If the parties are unable to reach an agreement concerning the modification of this Contract within

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fifteen (15) days after the date of the notice seeking renegotiation, then either party may terminate this Contract by written notice to the other party. In such event, Vendor shall be paid its compensation for the goods and/or services provided prior to the termination date.

IN WITNESS WHEREOF, the parties have executed this Contract which shall be deemed an original on the day and year last written below.

> **BOARD OF COUNTY COMMISSIONERS NASSAU COUNTY, FLORIDA**

By: John F. Martin Its: Chairman Date: 8-12-24

Attest as to authenticity of the Chair's signature. JOHN A. CRAWFORD Its. Ex-Officio Clerk

Approved as to form and legality by the Nassau County Attorney

DE

## SKY ELEMENTS, LLC.

# Preston Ward

By: Preston Ward

Its: President

Date: \_\_\_\_\_

EXHIBIT "A"

#### NASSAU COUNTY FLORIDA



# REQUEST FOR PROPOSAL (RFP) DRONE SHOW SERVICES FOR DICKENS ON CENTRE EVENT

**RFP NO. NC24-016** 

PROPOSALS ARE DUE NOT LATER THAN

May 15, 2024 at 10:00 A.M.

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#### SECTION 1: GENERAL INFORMATION

#### 1.1 INTRODUCTION:

Nassau County (hereinafter referred to as the "County") is seeking proposals from qualified vendors to provide drone show services as part of the Dickens on Centre Event held in December of each year, including the Planning and Development of the show in conjunction with the Amelia Island Convention and Visitors Bureau in accordance with scope of services contained in this Request for Proposal (RFP).

#### 1.2 **PROCURMENT METHOD:**

This procurement is being conducted in accordance with all applicable provisions of the County Code of Ordinances. The specific method of source selection for the services required in this RFP is Code Section 1-141, Competitive Purchasing Methods.

#### 1.3 <u>COMPETITIVE PROCESS:</u>

Any vendor that meets the requirements specified in this Request for Proposal may participate in the competitive process.

#### 1.4 **PROPOSAL DOCUMENTS:**

This document and subsequent addendums, if any, can be downloaded from PlanetBids, through the Nassau County Procurement webpage <u>https://www.nassaucountyfl.com/280/Procurement-Contracts-Management</u> under current bid opportunities.

#### 1.5 <u>PERIOD OF PERFORMANCE:</u>

The term of the agreement, if awarded, shall be for a three-year term with options to renew for two additional one-year terms.

#### 1.6 **PUBLIC ENTITY CRIMES:**

A person or affiliate who has been placed on the convicted vendors list following a conviction for public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to public entity, may not be awarded or perform work as a contactor, supplier, subcontractor, or Proposer under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Florida Statutes, Section 287.017, for Category Two for a period of thirty-six (36) months from the date of being placed on the convicted vendor list. By signature on this solicitation and confirmation on the attached form, proposer certifies that they are qualified to do business with Nassau County in accordance with Florida Statutes.

#### 1.7 CONFLICT OF INTEREST:

The Vendor, by submission of their proposal, warrants that he or she has not employed or retained any company or person, other than a bona fide employee working solely for the Vendor to solicit or secure this agreement and that he or she has not paid or agreed to pay any person, company, corporation, individual, or vendor other than a bona fide employee

working solely for the Vendor any fee, commission, percentage, gift, or other consideration contingent upon or resulting from the award or making of this agreement. For the breach or violation of this provision, the County shall have the right to terminate the agreement without liability and, at its discretion, to deduct from the contract price, or otherwise recover, the full amount of such fee, commission, percentage, gift, or consideration.

#### 1.8 PROHIBITION AGAINST CONSIDERING SOCIAL, POLITICAL, OR IDEOLOGICAL INTERESTS IN GOVERNMENT CONTRACTING:

Vendor is hereby notified that pursuant to Section 287.05701, Florida Statutes, the County may not request documentation of or consider a vendor's social, political, or ideological interests when determining if the vendor is a responsible vendor and may not give preference to a vendor based on the vendor's social, political, or ideological interests.

#### **SECTION 2: SCOPE OF SERVICES**

#### **SCOPE OF SERVICES:**

Vendor shall provide all Services (and Items incidental thereto) set forth in compliance with Appendix "A" Scope of Services.

#### **SECTION 3: INSTRUCTIONS RESPONDENTS**

#### 3.1 **RFP SCHEDULE OF EVENTS:**

Listed below are the dates and times by which stated actions will be taken or completed. The County may determine, in its sole discretion, that it is necessary to change any of these dates and times. All listed times are eastern standard times.

Event	Date	Time
RFP Available on PlanetBids	April 17, 2024	
Deadline for Questions	April 26, 2024	by 4:00 p.m.
County Responses to Questions Posted to PlanetBids	May 1, 2024	
RFP Responses Due Date/Time and RFP Opening Date/Time	May 15, 2024	by 10:00 a.m.
Evaluation Committee (Evaluate/Rank Vendors)	Week of May 27, 2024	TBD
BOCC Award/Approval	TBD	

Solicitation responses, tabulation and award will be made public in accordance with Florida Statute 119.071 and Florida Statute 286.0113.

#### 3.2 SUBMISSION OF REQUEST FOR PROPOSALS (RFP):

Proposals must be submitted to the County's eProcurement system, <u>PlanetBids Vendor</u> <u>Portal</u>. The County will not accept proposals by facsimile, paper (hand-carry), email, or any other method. **Proposals must be received no later than the date and time specified in Section 3.1**.

- **3.3.** Any proposals received after this date and time will be rejected and considered nonresponsive. Proposals will be publicly read and recorded at the office of the Ex-Officio Clerk, Nassau County on date and time specified in Section 3.1. By submitting a response, Vendor represents that it has thoroughly examined and become familiar with the work required under this RFP and that it is capable of performing quality work to achieve the County's objectives, as described under Scope of Services and Vendor is prepared to comply with all statutes and regulations applicable to the services to be performed.
  - Nassau County reserves the right to accept or reject any and all proposals, or any item or part thereof, or to waive any informalities or irregularities in any proposals.
  - Nassau County reserves the right to amend, withdraw or cancel this RFP at any time without prior notice and it makes no representations that any contract will be awarded to any Vendor responding to this RFP.
  - Nassau County reserves the right at its sole discretion to modify this RFP should Nassau County deem that it is in the best interests to do so.
  - Proposals received by Nassau County are public information and will be made available to any person upon request, after the entire proposal evaluation process has been completed. Submitted proposals are not to be copyrighted.

#### 3.4 SUBMISSION OF REQUEST FOR PROPOSALS (RFP):

The following person has been designated the Point of Contact for this RFP:

Thomas O'Brien, Procurement Specialist Procurement Department Nassau County 96135 Nassau Place, Suite 2 Yulee, FL 32097 Ph: 904-530-6040

Respondents to this RFP, or persons acting on their behalf shall not contact any employee or officer of the County concerning any aspect of this RFP, except in writing to the authorized County Point of Contact identified in this section, between the time RFP is released and the end of the 72-hour period (excluding Saturdays, Sundays, and County holidays) following the County's posting of notice of recommendation of award. Violation of this provision may be grounds for rejecting a response.

#### 3.5 **QUESTIONS/CLARIFICATIONS:**

Any ambiguity, conflict, discrepancy, omissions, or other error discovered in this solicitation must be reported immediately and a request made for modifications or clarification. Request for additional information or clarifications must be made in writing and submitted to **NASSAU COUNTY'S EPROCUREMENT SYSTEM**, <u>PLANETBIDS</u> <u>VENDOR PORTAL</u> by the question deadline identified in Section 3.1.

The County will issue responses to inquiries and any other corrections or amendments it deems necessary in written addenda issued prior to the RFP opening date. Vendors should not rely on any representations, statements, or explanations other than those made in this solicitation or in any addendum to this solicitation. Where there appears to be a conflict between the RFP and any addenda issued, the last addendum issued will prevail.

It is the Vendor's responsibility to be sure all addenda were received. Vendors should verify with the designated contact person prior to submitting a proposal that all addenda

have been received. Vendors are required to acknowledge the number of addenda received as part of their submission of the proposal.

#### 3.6 VERBAL INSTRUCTIONS:

No negotiations, decisions, or actions shall be initiated or executed by the Vendor as a result of any discussions with any County officer or employee. Only those written communications that are issued from the County's Procurement Department shall be considered as duly authorized expressions on behalf of the County.

ALL QUESTIONS FROM VENDORS MUST BE ADDRESSED IN WRITING AND SUBMITED TO THE NASSAU COUNTY'S EPROCUREMENT SYSTEM, <u>PLANETBIDS</u> <u>VENDOR PORTAL</u>.

- **3.7 PRE-PROPOSAL MEETING:** Not Applicable to this RFP.
- **3.8 PROPOSALS AND PRESENTATION COST:** The County will not be liable in any way for any cost incurred by the Vendor in the preparation of their proposal in response to this RFP nor for the presentation of their proposals or participation in any discussions or negotiations.
- **3.9 INSURANCE REQUIREMENTS:** Respondents to this RFP shall submit proof of Commercial General Liability, Commercial Auto Liability, Professional Liability, and Worker's Compensation insurance coverage that meets or exceeds the insurance requirement listed in Appendix "C."

Proof of Insurance must be in the form of a certificate of insurance or a copy of policy declarations page.

#### SECTION 4: PROPOSAL CONTENT

**4.1 RESPONSE FORMAT:** To facilitate and expedite review, the County asks that all vendors follow the response format outlined below. Failure to submit your response in the format requested may result in the reduction of your overall evaluation score. To assist you in preparing your response, the County's selection procedures are also described herein. Please abide by all requirements set forth to avoid any risk of disqualification.

#### TAB 1 – Cover Letter

Provide a cover letter no longer than two (2) pages in length, signed by an authorized representative of the Vendor that can legally bind the company and provide, his/her title, address, phone number, and email address. Provide a positive commitment to perform the required scope of services. Vendor should also provide the primary contact person for this solicitation including his/her title, phone number, and email address. A table of contents should follow the cover letter.

#### TAB 2 – Table of Contents

Include a clear identification of the material included in the proposal by page number.

#### TAB 3 – Experience and Qualifications

Vendors should include:

• a brief description of organization.

- Years of experience.
- Knowledge of and compliance with applicable federal, state and local laws pertaining to this solicitation to include:
  - a. Licensed FAA107 pilot as team lead.
  - b. Airspace permits.
  - c. Marine (Coast Guard) permits.
  - d. All drones must comply with Senate Bill 44, now section 934.50

#### TAB 4 – Proposed Staff

• Indicate the proposed staff for this RFP.

#### TAB 5 – Delivery and Approach

• Describe plan to perform the Drone Show set forth in compliance with Appendix "A" Scope of Services.

#### TAB 6 – References

Provide a list of references for which similar services has been performed shall be included and the list shall include all similar contracts performed by the Respondent within the past five years. References should include the following information:

- Client name, address AND phone, numbers, and e-mail addresses;
- Description of all services provided;
- Performance period; and
- Total contract value.

The evaluators will randomly select at least three of these references, but the evaluators reserve the right to contact all the references listed if information from the three references contacted warrant further inquiry. The evaluators may check all public sources to determine whether Respondent has listed all contracts for similar work within the designated period. If the evaluators determine that references for other public contracts for similar contracts were not listed, the evaluators may contact the public entities to make inquiry into Respondent's performance of those contracts and the information obtained may be considered in evaluating Respondent's proposal.

#### TAB 7 – Technology

Respondents should use this section to explain what types of drones are being utilized and if they are in compliance with federal, state, and local statutes.

#### TAB 8 – Cost

Provide total cost to complete the Drone Show. Vendors shall submit their price using the Price Sheet, herein attached as Appendix "B". <u>Total cost must be fully burdened to include all costs (overhead, profit, and non-labor expenses, such as travel, mileage, per diem for meals and incidentals, etc.).</u>

#### TAB 9 – Attachments/Forms Administrative Information

All forms required by the RFP shall be fully completed and executed by an authorized representative that can legally bind the business. Vendor shall submit all information in the above order. Failure to do so may diminish your score.

#### SECTION 5: PROPOSAL EVALUATION AND SELECTION CRITIERA

**5.1 PROPOSAL EVALUATION:** The County will review all qualified responses to this RFP and select the proposal that is determined to be in the best public interest in accordance with the intent of this RFP. All proposals will first be screened for adherence to the requirements of this RFP. The County will not consider non-responsive proposals. A non-responsive proposal is a proposal that was not timely submitted or fails to meet the material terms and conditions of this RFP as determined by the County.

The County reserves the right to waive any informality in any proposal and to accept any proposal which it considers to be in the best public interest, and to reject any or all proposals. **The decision of the County shall be final.** 

Solicitation responses, tabulation and award will be made public in accordance with Florida Statute 119.071 and Florida Statute 286.0113.

- **5.2 EVALUATION/SELECTION COMMITTEE:** The Procurement Director will facilitate the evaluation process. The evaluation/selection committee will be responsible for evaluating and ranking each Vendor based upon the proposal submitted.
- **5.3** The Evaluation/Selection Committee shall evaluate the responses to the RFP and rank the Vendor's based on the evaluation criteria contained herein.
- **5.4 EVALUATION CRITERIA:** A 100-point formula scoring system will be utilized based upon the following criteria:

Evaluation Factor	Maximum Points
Understanding the RFP Scope of Services,	35
Knowledge, Qualifications, and Experience of	
Vendor and Proposed Staff, References	
Delivery and Approach	30
Technology	20
Cost	15

- **5.5** The County reserves the right to make selections based on the submittals only or to request oral presentations or questions/answer sessions with the top ranked Vendors before determining the final ranking.
- **5.6** If the County requests oral presentations from the top ranked Vendors, a separate evaluation process will be conducted. Any scores from the initial evaluation process for short-ranking purposes will not be used or added to the oral presentation scoring. The evaluation criteria and scoring that will be used for the ranking of the oral presentations will be provided prior to the presentation date.

#### SECTION 6. CONTRACT PROCEDURES

#### 6.1 **PRESENTATION TO THE BOARD**:

The County shall submit an agenda item for presentation to the Nassau County Board of County Commissioners requesting consideration and approval to award based on the recommendation of the evaluation committee according to the overall ranking and authorization to award a contract with the top-ranked Vendor.

#### SECTION 7. STANDARD CONTRACT TERMS FOR SERVICES

The contract that the County intends to use for award is attached as Attachment "I". The successful Vendor will be required to enter into an agreement which will include the requirements of this RFP as well as the terms and conditions of the draft contract, Attachment "I". Any exceptions to the standard terms and conditions must be stated in the proposal. Any submission of a proposal without objection to the standard terms and conditions. If there is a term or condition that the Vendor intends to negotiate, it must be stated in the proposal. The successful Vendor will not be entitled to any changes or modifications unless they were first stated in the proposal. The County reserves the right to reject any proposal(s) containing exceptions or modifications to the standard terms and conditions. The County may revise the stated standard terms and conditions prior to execution.

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#### APPENDIX "A" SCOPE OF SERVICES

Nassau County is seeking proposals for a vendor to work with on development of a 10–12-minute drone show consisting of custom formations, animations and synchronization for 3 nights during the Dickens on Centre Christmas Market & Festival held in December of each year. Proposals shall include the number of drones, up to 12 custom formations, creative programming and fees, groundwork set ups, and all other necessary materials needed to perform a synchronized drone display. Contractor shall supply skilled, licensed operators and meet all local, state, and federal guidelines for producing a drone display. The display location is on Amelia Island and the Fernandina Beach Municipal Airport is in close proximity of the where the Drone Show is to be held. All FAA Guidelines and Regulations must be followed.

Proposer shall provide any value-added additional features on a fee basis. Documentation should be in a line-item format to be considered optional services.

Creative timeline for design, production, and logistics begins four (4) months prior to show with milestone dates for each month as noted below.

- Design & Creative
  - Collaborative creative team to work on show ideas and images. (August)
  - $\circ$   $\,$  Up to 12 custom animations throughout the show.
  - Storyboard with images and logos ensuring brand guidelines are followed.
  - Mock-up and review of design and creative; mockups must be a visual representation of the exact number of drones per image. (early September)
  - Review color and flow of show as well as any updates prior to animation.
  - Full video rendering of show for preview with exact timing from take-off to landing. (early October)
  - Provide appropriate music (holiday) that can be synched to show. All music must be approved by the County or its representative prior to the show
- Accuracy & Attention to Detail
  - Confirm number of drones.
  - Familiarity with site details including safety zones for take-off, flight, and landing.
  - Final production and logistics; activation team call for run through final details related to show dates; final Run of Show sent with recap. (late November)
- Execution & Safety
  - Redundancy in communication systems and backup drone to minimize the risk of show interruptions.
  - Flight path designs using advanced algorithms and flight planning software prioritizing safety to ensure that drones maintain a safe distance from each other and avoid obstacles.
  - Use of high-quality drones to the safest possible fail scenario protecting onlookers, team members, and property at all times.
  - Travel and transport of drone show team to the venue and site.
  - Set up and tear down of equipment at site 5 hours prior to show with minimal impact to property.
  - Drone testing during set-up to ensure flawless show.
  - Local pilot familiar with Fernandina Beach.
  - Leader and innovator in the industry.
- Compliance
  - Licensed FAA107 pilot as team lead.
  - Airspace permits.
  - Marine (Coast Guard) permits.
  - All drones must comply with Senate Bill 44, now section 934.50

#### APPENDIX "B" PRICE SHEET

Proposers shall provide cost to complete the Scope of Work outlined in Appendix "A". <u>Total</u> <u>cost</u> <u>must be fully burdened to include all costs (overhead, profit, and non-labor expenses,</u> <u>such as travel, mileage, per diem for meals and incidentals, etc.).</u>

Show Pricing	Pricing A	Pricing B	Pricing C	
Drone Number	200	300	500	Included
First Flight Pricing	\$	\$	\$	Custo All Air
Second Night Pricing	\$	\$	\$	All All Travel
Third Night Pricing	\$	\$	\$	- Have
Total	\$	\$	\$	
Grand Total (Pricing A +B+C) =			]	

luded:

- Custom Designed Show
- All Airspace Permitting
- Travel & Transport

Note: The County reserves the right to choose Pricing A, Pricing B or Pricing C for each event.

## **OPTIONAL SERVICES:**

Proposer shall provide any value-added additional features on a fee basis. Documentation should be in a line-item format to be considered optional services.

By:

(Signature)

(Above name printed or typed)

Company:		
Address:		
City, State,	Zip:	
Phone #:		
E-mail:		

#### <u>APPENDIX "C"</u> GENERAL INFORMATION AND MINIMUM INSURANCE REQUIREMENTS

#### **COMMERCIAL GENERAL LIABILITY INSURANCE**

The Vendor/Contractor shall purchase and maintain at the Vendor/Contractor's expense Commercial General Liability insurance coverage (ISO or comparable Occurrence Form) for the life of this Contract. Modified Occurrence or Claims Made forms are not acceptable.

The Limits of this insurance shall not be less than the following limits:\$1,000,000Each Occurrence Limit\$1,000,000Personal & Advertising Injury Limit\$1,000,000Products & Completed Operations Aggregate Limit\$2,000,000General Aggregate Limit (other than Products &<br/>Completed Operations) Applies Per Project\$2,000,000

General liability coverage shall continue to apply to "bodily injury" and to "property damage" occurring after all work on the Site of the covered operations to be performed by or on behalf of the additional insureds has been completed and shall continue after that portion of "your work" out of which the injury or damage arises has been put to its intended use.

#### WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY INSURANCE

The Vendor/Contractor shall purchase and maintain at the Vendor/Contractor's expense Workers' Compensation and Employer's Liability insurance coverage for the life of this Contract.

The Limits of this insurance shall not be less than the following limits:

<u>Part One</u> – Workers' Compensation Insurance – Unlimited Statutory Benefits as provided in the Florida Statutes and <u>Part Two</u> – Employer's Liability Insurance Bodily Injury By Accident Bodily Injury By Disease Bodily Injury By Disease

\$500,000 Each Accident \$500,000 Policy Limit \$500,000 Each Employee

\*If leased employees are used, policy must include an Alternate Employer's Endorsement

### AUTOMOBILE LIABILITY INSURANCE

The Vendor/Contractor shall purchase and maintain at the Vendor/Contractor's expense Automobile Liability insurance coverage for the life of this Contract.

The Limits of this insurance shall not be less than the following limits: Combined Single Limit – Each Accident

\$1,000,000

Covered Automobiles shall include any auto owned or operated by the insured Vendor/Contractor, including autos which are leased, hired, rented or borrowed, including autos owned by their employees which are used in connection with the business of the respective Vendor/Contractor.

Vendor/Contractor shall require each of his Sub-Vendor/Contractors to likewise purchase and maintain at their expense Commercial General Liability insurance, Workers' Compensation and Employer's Liability coverage and Automobile Liability insurance coverage meeting the same limit and requirements as the Vendor/Contractors insurance.

- Endorsement that coverage afforded under the policies will not be cancelled or allowed to expire until at least thirty (30) days prior written notice has been given to Nassau County Board of County Commissioners.
  - Nassau County Board of County Commissioners must be named as an Additional Insured and endorsed onto the Commercial General Liability (CGL), Auto Liability policy (ies).
  - > CGL policy for construction related contracts -
    - Additional Insured Endorsement must include Ongoing and Completed
    - CGL policy shall not be endorsed with Contractual Liability Limitation Endorsement or Amendment of Insured Contract Definition
    - CGL policy shall include broad form contractual liability coverage for the Contractors covenants to and indemnification of the Authority under this Contract
- Provision under General Liability, Auto Liability and Workers' Compensation to include a Waiver of Subrogation clause in favor of Nassau County Board of County Commissioners.
- Provision that policies, except Workers' Compensation, are primary and noncontributory.

Certificates of Insurance and the insurance policies required for this Agreement shall contain a provision under General Liability, Auto Liability, Environmental Liability and Workers' Compensation to include a Waiver of Subrogation clause in favor of Nassau County Board of County Commissioners.

All Insurers must be authorized to transact insurance business in the State of Florida as provided by Florida Statute 624.09(1) and the most recent Rating Classification/Financial Category of the insurer as published in the latest edition of "Best's Key Rating Guide' (Property-Casualty) must be at least A- or above.

All of the above referenced Insurance coverage is required to remain in force for the duration of this Agreement and for the duration of the warranty period. Accordingly, at the time of submission of final application for payment, Vendor/Contractor shall submit an additional Certificate of Insurance evidencing continuation of such coverage.

If the Vendor/Contractor fails to procure, maintain or pay for the required insurance, Nassau County Board of County Commissioners shall have the right (but not the obligation) to secure same in the name of and for the account of Vendor/Contractor, in which event, Vendor/Contractor shall pay the cost thereof and shall furnish upon demand, all information that may be required to procure such insurance. Nassau County Board of County Commissioners shall have the right to back-charge Vendor/Contractor for the cost of procuring such insurance. The failure of Nassau County Board of County Commissioners to demand certificates of insurance and endorsements evidencing the required insurance or to identify any deficiency in Vendor/Contractors coverage based on the evidence of insurance provided by the Vendor/Contractor shall not be construed as a waiver by Nassau County Board of County Board of County Contractor's obligation to procure, maintain and pay for required insurance.

The insurance requirements set forth herein shall in no way limit Vendor/Contractors liability arising out of the work performed under the Agreement or related activities. The inclusions, coverage and limits set forth herein are minimum inclusion, coverage and limits. The required minimum policy limits set forth shall not be construed as a limitation of Vendor/Contractor's right under any policy with higher limits, and no policy maintained by the Vendor/Contractor shall be construed as limiting the type, quality or quantity of insurance coverage that Vendor/Contractor should maintain. Vendor/Contractor shall be responsible for determining appropriate inclusions, coverage and limits, which may be in excess of the minimum requirements set forth herein.

If the insurance of any Vendor/Contractor or any Sub-Vendor/Contractor contains deductible(s), penalty(ies) or selfinsured retention(s), the Vendor/Contractor or Sub-Vendor/Contractor whose insurance contains such provision(s) shall be solely responsible for payment of such deductible(s), penalty(ies) or self-insured retention(s).

The failure of Vendor/Contractor to fully and strictly comply at all times with the insurance requirements set forth herein shall be deemed a material breach of the Agreement.

# <u>ATTACHMENT "I"</u> CONTRACT FOR PROFESSIONAL SERVICES

THIS CONTRACT is entered into by and between the Board of County Commissioners of Nassau County, a political subdivision of the State of Florida, hereinafter referred to as the "County", and \_\_\_\_\_\_\_\_, located at \_\_\_\_\_\_\_\_, hereinafter referred to as the "Consultant" on the day and year last written below (hereinafter "Effective Date"). WHEREAS, the County desires to obtain professional services for

\_\_\_\_\_\_\_. Said services are more fully described in the \_\_\_\_\_\_\_, attached hereto and incorporated herein as

Exhibit "A"; and

WHEREAS, the Consultant desires to render certain professional services as described in Exhibit "A", and has the qualifications, experience, staff and resources to perform those professional services; and

WHEREAS, the County, through a competitive selection process conducted in accordance with the requirements of law and County policy, and based upon the Consultant's assurance that it has the qualifications, experience, staff and resources, the County has determined that it would be in the best interest of Nassau County to award a contract to the Consultant for the rendering of those services described in Exhibit "A".

**NOW THEREFORE**, in consideration of the mutual covenants and agreements hereinafter contained, the parties hereto agree as follows:

# **SECTION 1. Recitals.**

**1.1** The above recitals are true and correct and are incorporated herein, in their entirety, by this reference.

# **SECTION 2. Exhibits.**

2.1 The Exhibits listed below are incorporated into and made part of this Contract:

**Exhibit A** CONSULTANT'S SCOPE OF PROFESSIONAL SERVICES

**Exhibit B** INSURANCE REQUIREMENTS

#### **SECTION 3. Employment of the Consultant.**

**3.1** The County hereby agrees to engage the Consultant, and the Consultant hereby agrees to perform the professional services set forth in Exhibit "A".

#### **SECTION 4. Scope of Services.**

**4.1** The Consultant shall provide professional services in accordance with Exhibit "A".

**4.2** Services requested by the County or the County's representative that are not set forth in Exhibit "A" shall be considered additional services. Any request for additional services and additional fees shall be mutually agreed upon by the parties in writing.

#### **SECTION 5. The County's Responsibility.**

**5.1** The County shall provide the Consultant with all required data, information, and services regarding the requirements and objectives for the services under this Contract. The Consultant shall rely upon the accuracy and completeness of any information, reports, data supplied by the County or the County's representative.

**5.2** The County hereby designates the \_\_\_\_\_\_, or designee, to act on the County's behalf under this Contract. The \_\_\_\_\_\_, or designee, under the supervision of the County Manager, shall have complete authority to transmit instructions, receive information, interpret and define the County's policies and decisions with respect to materials, elements and systems pertinent to the provision of the Consultant's services.

#### **SECTION 6. Term of Contract and Option to Extend or Renew.**
**6.1** The term of this Contract shall begin upon the execution of this Contract by all parties and shall terminate on \_\_\_\_\_\_\_. The term of this Contract may be extended in one (1) year increments, with no changes in terms or conditions, upon mutual written agreement between the Consultant and the County. The County Manager is hereby authorized to execute any Contract renewal, amendment and/or modification upon approval by the County Attorney's Office. Any extension or amendment to this Contract shall be subject to availability of funds of the County as set forth in Section 11 hereinbelow.

**6.2**. In the event that this Contract is continued beyond the term provided above by mutual consent of the parties and not reduced to writing, this Contract shall be carried out on a month-to-month basis and shall not constitute an implied renewal of the Contract. Said month-to-month extension shall be upon the same terms of the Contract and at the compensation and payment provided herein.

#### **SECTION 7. Compensation.**

7.1 The Consultant shall be compensated in an amount not to exceed , in accordance with Exhibit "A".

7.2 The Consultant shall prepare and submit to the \_\_\_\_\_, for approval. invoice for the services rendered, with provided an a copy to invoices@nassaucountyfl.com. Invoices for services shall be paid in accordance with the Florida Prompt Payment Act found at Section 218.70, Florida Statutes. All invoices shall be accompanied by a report or statement identifying the nature of the work performed, the hours required and compensation for the work performed. The report or statement shall show a summary of fees. The County reserves the right to withhold payment to the Consultant for failure to perform the work in accordance with the provisions of this Contract, and the County shall promptly notify the Consultant in writing if any invoice or report is found to be

unacceptable and will specify the reasons therefor. The Consultant shall have thirty (30) days to cure any failure upon written notice. Consultant shall honor all purchase orders or work authorizations issued prior to the expiration of the term of this Contract.

**7.3** All representation, indemnifications, warranties and guaranties made in, required by or given in accordance with this Contract, as well as all continuing obligations indicated in this Contract, will survive final payment and termination or completion of this Contract.

**7.4** <u>Final Invoice</u>: Consultant shall submit to County Consultant's final/last billing to County clearly marked as "Final Invoice." Submittal of the Final Invoice by Consultant to County shall indicate that all services have been performed by Consultant and that all charges and costs have been invoiced by the Consultant to County and that there is no further work to be performed and no further invoices to be submitted under this Contract.

#### **SECTION 8. Standard of Care.**

**8.1** The Consultant shall exercise the same degree of care, skill, and diligence in the performance of the services as is ordinarily provided by a professional under similar circumstances, at the same time, and in the same locality. In the County's sole discretion, upon request by the County, the Consultant shall, at no additional cost to the County, re-perform services which in the sole discretion of the County do not meet the foregoing standard of care.

#### **SECTION 9. Equal Opportunity Employment.**

**9.1** In connection with the work to be performed under this Contract, the Consultant agrees to comply with the applicable provisions of State and Federal Equal Employment Opportunity statutes and regulations.

#### **SECTION 10. Access to Premises.**

**10.1** The County shall be responsible for providing access to all project sites (if required), and for providing project site specific information.

#### **SECTION 11. Funding.**

**11.1** The County's performance and obligation under this Contract is contingent upon an annual appropriation by the Board of County Commissioners for subsequent fiscal years and is subject to termination based on lack of funding.

#### SECTION 12. Expenses.

**12.1** The Consultant shall be responsible for all expenses incurred while performing the services under this Contract including, but not limited to, license fees, memberships and dues; automobile and other travel expenses; meals and entertainment; insurance premiums; and all salary, expenses and other compensation paid to the Consultant's agents, if any, hired by the Consultant to complete the work under this Contract.

#### SECTION 13. Taxes, Liens, Licenses and Permits.

13.1 The Consultant recognizes that the County, by virtue of its sovereignty, is not required to pay any taxes on the services or goods purchased under the terms of this Contract. As such, the Consultant shall refrain from including taxes in any billing. The Consultant is placed on notice that this exemption generally does not apply to nongovernmental entities, contractors, or subcontractors. Any questions regarding this tax exemption shall be addressed to the County Manager.

**13.2** The Consultant shall secure and maintain all licenses and permits required to perform the services under this Contract and to pay any and all applicable sales or use tax, or any other tax or assessment which shall be imposed or assessed by any and all governmental authorities, required under this Contract, and to meet all federal, state, county and municipal laws, ordinances, policies and rules.

**13.3** The Consultant acknowledges that property being improved that is titled to the County, shall not be subject to a lien of any kind for any reason. The Consultant shall include notice of such exemptions in any subcontracts and purchase orders issued under this Contract.

#### **SECTION 14.** Governing Law, Venue and Compliance with Laws.

**14.1** This Contract shall be deemed to have been executed and entered into within the State of Florida and any dispute arising hereunder, shall be governed, interpreted and construed according to the laws of the State of Florida, the Ordinances of Nassau County, and any applicable federal statutes, rules and regulations. Any and all litigation arising under this Contract shall be brought in Nassau County, Florida, and any trial shall be non-jury. Any mediation, pursuant to litigation, shall occur in Nassau County, Florida.

**14.2** The Consultant shall comply with applicable regulatory requirements including federal, state, and local laws, rules, regulations, codes, orders, criteria and standards.

#### **SECTION 15. Modifications.**

**15.1** The terms of this Contract may be modified only upon the written and mutual consent of both parties, and approval by appropriate legal authority in the County.

#### **SECTION 16. Assignment and Subcontracting.**

**16.1** The Consultant shall not assign, sublet, convey or transfer its interest in this Contract without the prior written consent of the County.

16.2 In order to assign this Contract, or to subcontract any of the work requirements to be performed, the Consultant shall ensure and provide assurances to the County, that any subcontractor selected for work under this Contract has the necessary qualifications and abilities to perform in accordance with the terms and conditions of this Contract. The Consultant shall provide the County with the names of any subcontractor considered for work under this Contract; the County reserves the right to reject any subcontractor whose qualifications or performance, in

the County's sole discretion, are insufficient. The Consultant shall be responsible for all work performed and all expenses incurred with the project. Any subcontract arrangements shall be evidenced by a written document available to the County upon request. The Consultant further agrees that the County shall not be liable to any subcontractor for any expenses or liabilities incurred under the subcontract. The Consultant, at its expense, shall defend the County against such claims.

**16.3** The Consultant shall make payments to any of its subcontractors within seven (7) working days after receipt of full or partial payments from the County in accordance with Section 287.0585, Florida Statutes, unless otherwise stated in the contracts between the Consultant and subcontractors. The Consultant's failure to pay its subcontractor(s) within seven (7) working days shall result in a penalty charged against the Consultant and paid to the subcontractors in the amount of one-half of one percent (0.50%) of the amount due per day from the expiration of the period allowed herein for payment. Such penalty shall be in addition to the actual payments owed and shall not exceed fifteen percent (15%) of the outstanding balance due.

#### **SECTION 17. Severability.**

**17.1** If any section, subsection, sentence, clause, phrase, or portion of this Contract is, for any reason, held invalid, unconstitutional, or unenforceable by any Court of Competent Jurisdiction, such portion shall be deemed as a separate, distinct, and independent provision, and such holding shall not affect the validity of the remaining portions thereof.

#### **SECTION 18. Termination for Default.**

**18.1** If the Consultant fails to perform any of its obligations under this Contract, and if such default remains uncured for a period of more than fifteen (15) days after notice thereof was given in writing by the County to the Consultant, then the County may, without prejudice to any right or remedy the County may have, terminate this Contract.

**18.2** Upon termination of this Contract, the Consultant shall immediately (1) stop work on the date specified; (2) terminate and settle all orders and subcontracts relating to the performance of the terminated work; (3) transfer all work in process, completed work, and other materials related to the terminated work to the County; (4) render to the County all property belonging to the County, including but not limited to, equipment, books, and records.

#### **SECTION 19. Termination for Convenience.**

**19.1** The County reserves the right to terminate this Contract in whole or part by giving the Consultant written notice at least thirty (30) days prior to the effective date of the termination. Upon receipt of written notice of termination from the County, the Consultant shall only provide those services and/or materials specifically approved or directed by the County. All other rights and duties of the parties under the Contract shall continue during such notice period, and the County shall continue to be responsible to the Consultant for the payment of any obligations to the extent such responsibility has not been excused by breach or default of the Consultant. The Consultant shall promptly contact the County to make arrangements to render to the County all property belonging to the County, including but not limited to, equipment, books, and records.

#### **SECTION 20. Nondisclosure of Proprietary Information.**

**20.1** The Consultant shall consider all information provided by the County and all reports, studies, calculations, and other documentation resulting from the Consultant's performance of the services to be proprietary unless such information is available from public sources. The Consultant shall not publish or disclose proprietary information for any purpose other than the performance of the services without the prior written authorization of the County or in response to legal process.

#### **SECTION 21. Contingent Fees.**

**21.1** The Consultant warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the Consultant to solicit or secure this Contract and that it has not paid or agreed to pay any person, company, corporation, individual or firm, other than a bona fide employee working solely for the Consultant, any fee, commission, percentage, gift or any other consideration contingent upon or resulting from the award or making of this Contract.

#### **SECTION 22. Ownership of Documents.**

**22.1** The Consultant shall be required to work in harmony with other County consultants relative to providing information requested in a timely manner and in the specified form. All documents, records, disks, original drawings, or other information shall become the property of the County upon completion for its use and distribution as may be deemed appropriate by the County.

#### **SECTION 23. Force Majeure.**

**23.1** Neither party of this Contract shall be liable to the other for any cost or damages if the failure to perform the Contract arises out of causes beyond the control and without the fault or negligence of the parties. Such causes may include, but are not restricted to, acts of nature, fires, quarantine restrictions, strikes and freight embargoes. In all cases, the failure to perform shall be totally beyond the control and without any fault or negligence of the party.

**23.2** In the event of delay from the foregoing causes, the party shall take all reasonable measures to mitigate any and all resulting delay or disruption in the party's performance obligation under this Contract. If the delay is excusable under this section, the delay shall not result in any additional charge or cost under the Contract to either party. In the case of any delay that the Consultant believes is excusable under this section, the Consultant shall notify the County in writing of the delay or potential delay and describe the cause of the delay either: (1)

within ten (10) calendar days after the cause that created or will create the delay first arose, if the Consultant could reasonably foresee that a delay could occur as a result; or (2) within five (5) calendar days after the date the Consultant first had reason to believe that a delay could result, if the delay is not reasonably foreseeable. THE FOREGOING SHALL CONSTITUTE THE CONSULTANT'S SOLE REMEDY OR EXCUSE WITH RESPECT TO DELAY. Providing notice in strict accordance with this section is a condition precedent to such remedy. The County, in its sole discretion, shall determine if the delay is excusable under this section and shall notify the Consultant of its decision in writing. No claim for damages, other than for an extension of time, shall be asserted against the County. The Consultant shall not be entitled to an increase in the Contract price or payment of any kind from the County for direct, indirect, consequential, impact, or other costs, expenses or damages, including but not limited to costs of acceleration or inefficiency arising because of delay, disruption, interference, or hindrance from any cause whatsoever. If performance is suspended or delayed, in whole or in part, due to any of the causes described in this section, after the causes have ceased to exist, the Consultant shall perform at no increased cost, unless the County determines, in its sole discretion, that the delay will significantly impair the value of the Contract to the County, in which case, the County may do any or all of the following: (1) accept allocated performance or deliveries from the Consultant, provided that the Consultant grants preferential treatment to the County with respect to products or services subjected to allocation; (2) purchase from other sources (without recourse to and by the Consultant for the related costs and expenses) to replace all or part of the products or services that are the subject of the delay, which purchases may be deducted from the Contract quantity; or (3) terminate the Contract in whole or in part.

#### SECTION 24. Access And Audits of Records.

24.1 The Consultant shall maintain adequate records to justify all charges, expenses, and costs incurred in providing the services and materials for at least three (3) years after completion of work contemplated under this Contract. The County and the County Clerk of Court shall have access to such books, records, and documents as required in this section for the purpose of inspection or audit during normal business hours upon five (5) days' written notice to the Consultant.

#### **SECTION 25. Independent Consultant Status.**

**25.1** The Consultant shall perform the services under this Contract as an independent contractor and nothing contained herein shall be construed to be inconsistent with this relationship or status. Nothing in this Contract shall be interpreted or construed to constitute the Consultant or any of its agents or employees to be an agent, employee or representative of the County.

**25.2** The Consultant and the County agree that during the term of this Contract: (a) the Consultant has the right to perform services for others; (b) the Consultant has the right to perform the services required by this Contract; and (c) the Consultant has the right to hire assistants as subcontractors, or to use employees to provide the services required by this Contract.

#### **SECTION 26. Indemnification.**

26.1 The Consultant shall indemnify and hold harmless the County and its agents and employees from all claims, liabilities, damages, losses, expenses and costs, including attorney's fees, arising out of or associated with or caused by the negligence, recklessness, or intentionally wrongful conduct of the Consultant or any persons employed or utilized by the Consultant, in the performance of this Contract. The Consultant shall, at its own expense, defend any and all such

actions, suits, or proceedings which may be brought against the County in connection with the Consultant's performance under this Contract.

#### SECTION 27. Insurance.

**27.1** The Consultant shall provide and maintain at all times during the term of this Contract, without cost or expense to the County, such commercial (occurrence form) or comprehensive general liability, workers compensation, professional liability, and other insurance policies as detailed in Exhibit "B". The policy limits required are to be considered minimum amounts.

**27.2** The Consultant shall provide to the County a Certificate of Insurance for all policies of insurance and renewals thereof in a form acceptable to the County. Said certificates shall provide that the Nassau County Board of County Commissioners is an additional insured, and that the County shall be notified in writing of any reduction, cancellation or substantial change of policy or policies at least thirty (30) days prior to the effective date of said action with the exception of ten (10) days for non-payment. All insurance policies shall be issued by responsible companies who are acceptable to the County and licensed and authorized under the laws of the State of Florida.

#### **SECTION 28. Dispute Resolution Process.**

**28.1** In the event of a dispute regarding the interpretation of the terms of this Contract, the County, in its sole discretion, may elect to use the dispute resolution process as set forth in this section.

**28.2** In the event the County elects to use the dispute resolution process under this section, the County shall send a written communication to the Consultant pursuant to Section 35 hereinbelow. The written notification shall set forth the County's interpretation of the terms of this Contract.

**28.3** The County shall then set a date and time for the parties to meet with the County Manager or designee. This meeting shall be set no more than twenty (20) days from the date that the written communication was sent to the Consultant. The Consultant may submit a written response to the County's written communication no less than five (5) days prior to the meeting with the County Manager or designee.

**28.4** If no satisfactory resolution as to the interpretation of the Contract terms is reached at the meeting with the County Manager or designee, then the parties may elect to submit the dispute to mediation in accordance with mediation rules as established by the Florida Supreme Court. Mediators shall be chosen by the County and the cost of mediation shall be borne by the Consultant. The Consultant shall not stop work during the pendency of the dispute resolution or mediation process as set forth in this section.

#### **SECTION 29. E-Verify.**

**29.1** The Consultant shall comply with Section 448.095, Florida Statutes, and use the United States Department of Homeland Security's E-Verify system ("E-Verify") to verify the employment eligibility of all persons hired by the Consultant during the term of this Contract to work in Florida. Additionally, if the Consultant uses subcontractors to perform any portion of the work (under this Contract), the Consultant shall include a requirement in the subcontractor's contract that the subcontractor use E-Verify to verify the employment eligibility of all persons hired by subcontractor to perform any such portion of the work. Answers to questions regarding E-Verify as well as instructions on enrollment may be found at the E-Verify website: www.uscis.gov/e-verify.

**29.2** The Consultant shall maintain records of its participation and compliance with the provisions of the E-Verify program, including participation by its subcontractors as provided above, and to make such records available to the County or other authorized entity consistent

with the terms of the Consultant's enrollment in the program. This includes maintaining a copy of proof of the Consultant's and subcontractors' enrollment in the E-Verify program. If the Consultant enters into a contract with a subcontractor, the subcontractor shall provide the Consultant with an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien. The Consultant shall maintain a copy of such affidavit for the duration of the Contract.

**29.3** Compliance with the terms of the E-Verify program provision is made an express condition of this Contract and the County may treat a failure to comply as a material breach of the Contract. If the County terminates the Contract pursuant to Section 448.095(2)(c), Florida Statutes, the Consultant may not be awarded a public contract for at least one (1) year after the date on which the contract was terminated and the Consultant is liable for any additional costs incurred by the County as a result of the termination of this Contract.

#### **SECTION 30. Public Records.**

**30.1** The County is a public agency subject to Chapter 119, Florida Statutes. **IF THE CONSULTANT HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONSULTANT'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT (904) 530-6090, RECORDS@NASSAUCOUNTYFL.COM, 96135 NASSAU PLACE, SUITE 6, YULEE, FLORIDA 32097.** Under this Contract, to the extent that the Consultant is providing services to the County, and pursuant to Section 119.0701, Florida Statutes, the Consultant shall:

a. Keep and maintain public records required by the County to perform the service.

b. Upon request from the County's custodian of public records, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.

c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the Contract term and following completion of the Contract if the Consultant does not transfer the records to the County.

d. Upon completion of the Contract, transfer, at no cost, to the County all public records in possession of the Consultant or keep and maintain public records required by the County to perform the service. If the Consultant transfers all public records to the County upon completion of the Contract, the Consultant shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Consultant keeps and maintains public records upon completion of the Contract, the Consultant shall meet all applicable requirements for retaining public records. All records stored electronically shall be provided to the County, upon request from the County's custodian of public records, in a format that is compatible with the information technology systems of the County.

**30.2** A request to inspect or copy public records relating to the County's contract for materials shall be made directly to the County. If the County does not possess the requested records, the County shall immediately notify the Consultant of the request, and the Consultant shall provide the records to the public agency or allow the records to be inspected or copied within a reasonable time.

**30.3** If the Consultant does not comply with the County's request for records, the County shall enforce the Contract provisions in accordance with the Contract.

**30.4** If the Consultant fails to provide the public records to the County within a reasonable time, the Consultant may be subject to penalties under Section 119.10, Florida Statutes.

**30.5** If a civil action is filed against the Consultant to compel production of public records relating to the Contract, the Court shall assess and award against the Consultant the reasonable costs of enforcement, including reasonable attorney fees if:

a. The Court determines that the Consultant unlawfully refused to comply with the public records request within a reasonable time; and

b. At least eight (8) business days before filing the action, the plaintiff provided written notice of the public records request, including a statement that the Consultant has not complied with the request, to the County and to the Consultant.

**30.6** A notice complies with Section 30.5 b. hereinabove, if it is sent to the County's custodian of public records and to the Consultant at the Consultant's address listed on its Contract with the County or to the Consultant's registered agent. Such notices shall be sent pursuant to Section 35 hereinbelow.

**30.7** If the Consultant complies with a public records request within eight (8) business days after the notice is sent, the Consultant is not liable for the reasonable costs of enforcement.

**30.8** In reference to any public records requested under this Contract, the Consultant shall identify and mark specifically any information which the Consultant considers confidential and/or proprietary, inclusive of trade secrets as defined in Section 812.081, Florida Statutes, and which the Consultant believes to be exempt from disclosure, citing specifically the applicable exempting law and including a brief written explanation as to why the cited Statute is applicable

to the information claimed as confidential and/or proprietary information. All materials shall be segregated and clearly identified as "EXEMPT FROM PUBLIC DISCLOSURE."

**30.9** In conjunction with the confidential and/or proprietary information designation, the Consultant acknowledges and agrees that after notice from County, the Consultant shall respond to a notice from the County immediately, but no later than 10 calendar days from the date of notification or the Consultant shall be deemed to have waived and consented to the release of the confidential and/or proprietary designated materials.

**30.10** The Consultant further agrees that by designation of the confidential/proprietary material, the Consultant shall defend the County (and its employees, agents and elected and appointed officials) against all claims and actions (whether or not a lawsuit is commenced) related to the Consultant's designation of the material as exempt from public disclosure and to hold harmless the County (and its employees, agents and elected and appointed officials) from any award to a plaintiff for damages, costs and attorneys' fees, incurred by the County by reason of any claim or action related to the Consultant's designation of material as exempt from public disclosure.

# SECTION 31. Disclosure Of Litigation, Investigations, Arbitration or Administrative Decisions.

**31.1** During the term of this Contract, or any extension thereto, the Consultant shall have the continued duty to disclose to the County Attorney, in writing, upon occurrence, all civil or criminal litigation, arbitration, mediation, or administrative proceeding involving the Consultant. If the existence of the proceeding causes the County concerns that the Consultant's ability or willingness to perform this contract is jeopardized, the Consultant may be required to provide the County with reasonable written assurance to demonstrate the Consultant can perform the terms and conditions of the Contract.

#### **SECTION 32. Scrutinized Companies and Public Entity Crimes.**

**32.1** The Consultant is directed to the Florida Public Entities Crime Act, Section 287.133, Florida Statutes, as well as Section 287.135, Florida Statutes, regarding Scrutinized Companies, and represents to County that the Consultant is qualified to transact business with public entities in Florida, and to enter into and fully perform this Contract subject to the provisions stated therein. Failure to comply with any of the above provisions will be considered a material breach of the Contract.

#### **SECTION 33. Anti-Discrimination.**

**33.1** The Consultant agrees that it will not discriminate in employment, employee development, or employee advancement because of religious or political opinions or affiliations, race, color, national origin, sex, age, physical handicap, or other factors, except where such factor is a bonified occupational qualification or is required by State and/or Federal Law.

#### **SECTION 34. Advertising.**

**34.1** The Consultant shall not publicly disseminate any information concerning this Contract without prior written approval from the County, including but not limited to, mentioning the Contract in a press release or other promotional material, identifying the County as a reference, or otherwise linking the Consultant's name and either description of this Contract or the name of the County in any material published, either in print or electronically, to any entity that is not a party this Contract, except potential or actual authorized distributors, dealers, resellers, or service representative.

#### SECTION 35. Notices.

**35.1** All notices, demands, requests for approvals or other communications given by the parties to another in connection with this Contract shall be in writing, and shall be sent by registered or certified mail, postage prepaid, return receipt requested, or overnight delivery

service (such as federal express), or courier service or by hand delivery to the office of each party indicated below:

County: Nassau County

Attn:

96135 Nassau Place

Yulee, Florida 32097

Consultant: [Consultant Address]

Attn: [Consultant Contact Person]

[Consultant Address]

#### SECTION 36. Attorney's Fees.

**36.1** Notwithstanding the provisions of Section 30 hereinabove, in the event of any legal action to enforce the terms of this Contract each party shall bear its own attorney's fees and costs.

#### **SECTION 37. Authority to Bind.**

**37.1** The Consultant represents and warrants that the Consultant's undersigned representative if executing this Contract of behalf of a partnership, corporation or agency has the authority to bind the Company to the terms of this Contract.

# <u>SECTION 38. Conflicting Terms, Representations and No Waiver of Covenants or Conditions.</u>

**38.1** In the event of any conflict between the terms of this Contract and the terms of any exhibits, the terms of this Contract shall prevail.

**38.2** All representations, indemnifications, warranties and guaranties made by the Consultant in this Contract, as well as all continuing obligations indicated in this Contract, shall survive final payment and termination or completion of this Contract.

**38.3** The failure of either party to insist on strict performance of any covenant or condition herein, or to exercise any option herein contained, shall not be construed as a waiver of such covenant, condition, or option in any other instance.

**38.4** The Consultant warrants that any goods provided by the Consultant under this Contract shall be merchantable. All goods provided shall be of good quality within the description given by the County, shall be fit for their ordinary purpose, shall be adequately contained and packaged with the description given by the County, shall conform to the agreed upon specifications, and shall conform to the affirmations of facts made by the Consultant or on the container or label.

#### **SECTION 39. Construction of Contract.**

**39.1** The parties hereby acknowledge that they have fully reviewed this Contract and any exhibits and have had the opportunity to consult with legal counsel of their choice, and that this Contract shall not be construed against any party as if they were the drafter of this Contract.

#### **SECTION 40. Headings.**

**40.1** The section headings and captions of this Contract are for convenience and reference of the parties and in no way define, limit or describe the scope or intent of this Contract or any part thereof.

#### **SECTION 41. Entire Agreement and Execution.**

**41.1** This Contract, together with any exhibits, constitutes the entire Contract between the County and the Consultant and supersedes all prior written or oral understandings.

**41.2** This Contract may be executed in any number of counterparts; each executed counterpart hereof shall be deemed an original; and all such counterparts, when taken together, shall be deemed to constitute one and the same instrument.

#### **SECTION 42. Change of Laws.**

**42.1** If there is a change in any state or federal law, regulation or rule or interpretation thereof, which affects this Contract or the activities of either party under this Contract, and either party reasonably believes in good faith that the change will have a substantial adverse effect on that party's rights or obligations under this Contract, then that party may, upon written notice, require the other party to enter into good faith negotiations to renegotiate the terms of this Contract. If the parties are unable to reach an agreement concerning the modification of this Contract within fifteen (15) days after the date of the notice seeking renegotiation, then either party may terminate this Contract by written notice to the other party. In such event, Consultant shall be paid its compensation for services performed prior to the termination date.

[The remainder of this page left intentionally blank.]

IN WITNESS WHEREOF, the parties have executed this Contract which shall be

deemed an original on the day and year last written below

	BOARD OF COUNTY COMMISSIONERS
	NASSAU COUNTY, FLORIDA
	Bv:
	By: Its:
	Date:
Attest as to authenticity of the Chair's signature:	
Chair 5 Signature.	
JOHN A. CRAWFORD	
Its: Ex-Officio Clerk	
Approved as to form and legality by the	
Nassau County Attorney	
DENISE C. MAY	
	COMPANY'S NAME
	By:
	Its:
	103:
	Date:

## FORM A SWORN STATEMENT UNDER FLORIDA STATUTE 287.133(3)(a) ON PUBLIC ENTITY CRIMES

#### TO BE RETURNED WITH BID

# THIS MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid, Proposal or Contract for

2.	This swo (entity	rn statement is submitting	submitted sworn	by statement),	who	ose	busi	ness	address	is
	Number (	FEIN) is							oyee Identif include the	
	Security N	Number of the in	dividual sign	ning this swori	n statem	ent: _				.)

- My name is \_\_\_\_\_\_ (please print name of individual signing), and my relationship to the entity named above is \_\_\_\_\_\_.
- 4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services, any leases for real property, or any contract for the construction or repair of a public building or public work, to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
- 5. I understand that "convicted" or "conviction" as defined in paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction or a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
- 6. I understand that an "affiliate" as defined in paragraph 287.133(1)(a), Florida Statutes, means:
  - a. A predecessor or successor of a person convicted of a public entity crime; or
  - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not to fair market value under an arm's length agreement, shall be prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding thirty-six (36) months shall be considered an affiliate.
- 7. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into binding contract and which bids or applies to bid on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees,

members, and agents who are active in management of an entity. 8. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. (*Please indicate which statement applies.*)

Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one of more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989, and (Please indicate which additional statement applies.)

\_\_\_\_\_ There has been a proceeding concerning the conviction before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the Hearing Officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

\_\_\_\_\_ The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

\_\_\_\_\_ The person or affiliate has not been placed on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

		Signature		
		Date		
State of:				
County of:				
Sworn to (or affirmed)	and subscribed before m	ne by means of	physical presence or	online
notarization, this	day of	, 20	by	
who	is personally known	to me orproduce	ed	
as identification.				

Notary Public	
My commission expires:	

# FORM B RESPONDENT QUESTIONNAIRE

#### The following questionnaire shall be answered by the Respondent for use in the evaluation process.

1.	Company Name:Address:						
	Phone: Email:						
	Website Address:						
2.	COMPANY STRUCTURE: ⊐Sole Proprietor □Partnership □Corporation □Other						
3.	Are you registered with the	FL Secretary of State to conduct be	usiness? □Yes □No				
4.	Are you properly licensed/o □Yes □No	pertified by the Federal or State to p	erform the specified services?				
5.	EXPERIENCE: Years in business: Years in business under the	is name:					
	Value of work now under of	of work: ontract:					
	Value of work in place last	year:					
	Percentage (%) of work us	ually self-performed:					
	Name of sub-vendors you	may use:					
		to complete or defaulted on a contra y or reorganization: □Yes □	act: ⊡Yes ⊡No No				
		r suits against firm: □Yes □					
		5					
6.	PERSONNEL						
	(may use additional sheets if r	s your company employ:	······································				
Positio	on/Category (List all)	Full-time	Part-time				
Manag	gement						

#### 7. REFERENCES:

List at least three references for which you have provided these services (similar scope/size) in the past five years - preferably government agencies.

Reference #1:
Company/Agency Name:
Address:
Contract Person:
Phone: Email:
Project Description:
Contract \$ Amount:
Date Completed:
Reference #2:
Company/Agency Name:
Address:
Contract Person:
Phone: Email:
Project Description:
Contract \$ Amount:
Date Completed:
Reference #3:
Company/Agency Name:
Address:
Contract Person:
Phone: Email:
Project Description:
Contract \$ Amount:
Date Completed:

#### 8. NOTICE OF PARTIES AND BINDING AUTHORITY

The following information is required if Respondent is selected for award of a contract with the County.

#### Notice to Parties

All notices, demands, requests for approvals or other communications shall be in writing, and shall be sent by registered or certified mail, postage prepaid, return receipt requested, or overnight delivery service (such as federal express), or courier service or by hand delivery to:

Contractor Name:	:
Attn:	
Mailing Address:	

#### **Binding Authority**

The person to execute the contract must be an officer of the company. If not an officer of the company, Respondent must provide proof of signing authority. Please provide the name, email address, and phone number of person who will execute the contract, if awarded.

\_\_\_\_\_

Name of Pers	on to execute contract	(If awarded):	 	
Title:				

THUC.		
Email	Address:	

Phone Number:

# FORM C DRUG FREE WORKPLACE CERTIFICATE

I, the undersigned, in accordance with Florida Statute 287.087, hereby certify that (print or type name of firm):

- 1. Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance in the workplace named above and specifying actions that will be taken against violations of such prohibition.
- Informs employees about the dangers of drug abuse in the workplace, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.
- 3. Gives each employee engaged in providing commodities or contractual services that are under bid or proposal, a copy of the statement specified above.
- 4. Notifies the employees that as a condition of working on the commodities or contractual services that are under bid or proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, plea of guilty or nolo contendere to, any violation of Chapter 1893, or any controlled substance law of the State of Florida or the United States, for a violation occurring in the work place, no later than five (5) days after such conviction, and requires employees to sign copies of such written statement to acknowledge their receipt.
- Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
- 6. Makes a good faith effort to continue to maintain a drug free workplace through the implementation of a drug free workplace program.

"As a person authorized to sign a statement, I certify that the above-named business, firm, or corporation complies fully with the requirements set forth herein."

Authorized Signature

Date Signed

State of: _		
County of	· · · · · · · · · · · · · · · · · · ·	

Sworn to (or affir	med) and subscribed before m	e by means of	_ physical presence or	online
notarization, this	day of	, 20	_by	
	_who is personally known	to me or produce	ed	
as identification.				

Notary Public	 
My commission expires:	

# FORM D E-VERIFY AFFIDAVIT

# NASSAU COUNTY E-VERIFY FORM UNDER SECTION 448.095, FLORIDA STATUTES

Project Name: \_\_\_\_\_\_ Bid No./Contract No.:\_\_\_\_\_\_

#### **DEFINITIONS:**

"Contractor" means a person or entity that has entered or is attempting to enter into a contract with a public employer to provide labor, supplies, or services to such employer in exchange for salary, wages, or other remuneration. "Contractor" includes, but is not limited to, a vendor or consultant.

"Subcontractor" means a person or entity that provides labor, supplies, or services to or for a contractor or another subcontractor in exchange for salary, wages, or other remuneration.

"E-Verify System" means an internet-based system operated by the United States Department of Homeland Security that allows participating employers to electronically verify the employment eligibility of newly hired employees.

Effective January 1, 2021, Contractors, shall register with and use the E-Verify System in order to verify the work authorization status of all newly hired employees. Contractor shall register for and utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of:

- a. All persons employed by a Contractor to perform employment duties within Florida during the term of the contract; and
- b. All persons (including subvendors/subconsultants/subcontractors) assigned by Contractor to perform work pursuant to the contract with Nassau County. The Contractor acknowledges and agrees that registration and use of the U.S. Department of Homeland Security's E-Verify System during the term of the contract is a condition of the contract with Nassau County; and
- c. Should vendor become the successful Contractor awarded for the above-named project, by entering into the contract, the Contractor shall comply with the provisions of Section 448.095, Florida Statutes, "Employment Eligibility", as amended from time to time. This includes, but is not limited to, registration and utilization of the E-Verify System to verify the work authorization status of all newly hired employees. The Contractor shall also execute the attached affidavit (Attachment "A") attesting that the Contractor does not employ, contract with, or such affidavit for the duration of the contract; and
- d. Contractor shall also require all subcontractors to execute the attached affidavit (Attachment "B") attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The Contractor shall maintain a copy of such affidavit for the duration of the contract.

#### **CONTRACT TERMINATION:**

- a. If Nassau County has a good faith belief that a Contractor has knowingly violated §448.09(1) or §448.095(2), Florida Statutes, the contract shall be terminated.
- b. If Nassau County has a good faith belief that a subcontractor has knowingly violated §448.09(1) or §448.095(2), Florida Statutes, but the Contractor otherwise complied with Chapter 448, Florida Statutes, Nassau County shall promptly notify the Contractor and order the Contractor to immediately terminate the contract with the subcontractor.
- c. A contract terminated under subparagraph a) or b) is not a breach of contract and may not be considered as such.
- d. Any challenge to termination under this provision must be filed in the Circuit Court no later than twenty (20) calendar days after the date of termination.
- e. If the contract is terminated for a violation of the Statute by the Contractor, the Contractor may not be awarded a public contract for a period of one (1) year after the date of termination.

# FORM D - 1 CONTRACTOR E-VERIFY AFFIDAVIT

I hereby certify that \_\_\_\_\_\_ (Contractor Company Name) does not employ, contract with, or subcontract with an unauthorized alien, and is otherwise in full compliance with Section 448.095, Florida Statutes.

All employees hired on or after January 1, 2021 have had their work authorization status verified through the E-Verify system.

A true and correct copy of \_\_\_\_\_\_ (Contractor Company Name) proof of registration in the E-Verify system is attached to this Affidavit.

Print Name:\_\_\_\_\_\_ Date:

STATE OF FLORIDA COUNTY OF \_\_\_\_\_

The foregoing instrument was acknowledged before me by means of □physical presence or □online notarization, this \_\_\_\_\_\_ (Date) by \_\_\_\_\_\_ (Name of Officer or Agent, Title of Officer or Agent) of \_\_\_\_\_\_ (Name of Contractor Company Acknowledging), a \_\_\_\_\_\_ (State or Place of Incorporation) Corporation, on behalf of the Corporation. He/She is □personally known to me or □has produced \_\_\_\_\_\_ as identification.

Notary Public

Printed Name

My Commission Expires: \_\_\_\_\_

# FORM D - 2 SUBCONTRACTOR E-VERIFY AFFIDAVIT

I hereby certify that \_\_\_\_\_\_ (Subcontractor Company Name) does not employ, contract with, or subcontract with an unauthorized alien, and is otherwise in full compliance with Section 448.095, Florida Statutes.

All employees hired on or after January 1, 2021 have had their work authorization status verified through the E-Verify system.

A true and correct copy of \_\_\_\_\_\_ (Subcontractor Company Name) proof of registration in the E-Verify system is attached to this Affidavit.

Print Name:\_\_\_\_\_ Date:

STATE OF FLORIDA COUNTY OF \_\_\_\_\_

The foregoing instrument was acknowledged before me by means of □physical presence or □online notarization, this \_\_\_\_\_\_ (Date) by \_\_\_\_\_\_ (Name of Officer or Agent, Title of Officer or Agent) of \_\_\_\_\_\_ (Name of Contractor Company Acknowledging), a \_\_\_\_\_\_ (State or Place of Incorporation) Corporation, on behalf of the Corporation. He/She is □personally known to me or □has produced \_\_\_\_\_\_ as identification.

Notary Public

Printed Name

My Commission Expires: \_\_\_\_\_

Sky

en

# EXHIBIT "B"

# Nassau County RFP NC24-016

**Drone Show Proposal** 

Dickens on Centre Event December 2024

### Dear Nassau County,

Sky Elements Drone Shows is proud to submit our proposal for Your December Event! We're excited to share our vision for this special moment that will offer a great experience to your audience and events for years to come.

We've reviewed the scope of work outlined in your proposal request, and we are committed to delivering extraordinary drone shows that will elevate your event. Our proposal includes the following key elements:

**1.Pricing:** Our proposal will provide competitive pricing for the show in December. This price is inclusive of site logistics and show management.

**2.Familiarity:** Sky Elements has flown for Amelia Island the Nassau county and because of this we are deeply familiar with what it takes to produce a quality show

**3.Custom Animation**: A story board idea that Our team of animators and designers will work to customize your show with Images you specify to make this event one for the books! We've provided a few ideas that will you see in this packet

Sky Elements Drone Shows is recognized for its commitment to safety, innovation, and creativity. We adhere to all federal and local regulations governing drone operations, and our experienced team is dedicated to delivering a seamless and captivating experience for your community.

Thank you for considering Sky Elements Drone Shows as a potential partner for this exciting event. We are eager to contribute our expertise and creativity to make this event an even more unforgettable experience and celebration.

Sincerely, Preston Ward General Counsel – Legal Authority at Sky Elements

www.skyelementsdrones.com

# Proposed Overview of Operation

Sky Elements would be honored to partner with Nassau County to bring an unparalleled level of innovation and magic to The Dickens on Centre Event. Sky Elements is the leading provider of drone shows in the United States. We have flown on nationwide stages such as NYE at the Space Needle, The FIFA 26 Logo Reveal, and the NBA Championship Game.

Sky Elements is the only choice for a perfect show for your event year after year. With custom show design, 15-minute shows, curated music, and a grand finale - Sky Elements is the partner you can count on.

In order to illustrate the roadmap for a successful partnership between Sky Elements and Nassau County, this presentation will cover the following:

Section	Page
Cover Page	0
Cover Letter	1
Proposed Overview / Table of Contents	2
Proposer Information & Contact Info	3
Qualifications and Expertise	4
Professionalism & Licensing	5
Staffing Plan	6
Delivery and Approach	7
References	8
Client Testimonial	9
The Creative Process	10
Launch Requirements	11
Technical Capabilities and Specs	12
Project Schedule	13
Pricing	14
Quality Commitment	15
Cancellation and Rescheduling	16
Conclusion, Forms and Insurance	17+

# **Table of Contents**



# Proposer Information & Contact Info

Legal Name / Firm: Sky Elements LLC

Address: 3819 Rufe Snow Dr #203, North Richland Hills, TX 76180

Website: https://skyelementsdrones.com

Project Manager: Alan Long

Telephone: Sky Elements (281) 415-3828

Fax Number: (817) 286-3400

Years of Experience: 4+



Sky Elements is the leading provider of Drone Light Shows in and around the United States. Flying over 400 shows per year and on average 60% of all shows flown in the US. With over five years of experience in the entertainment and drone show space, we are the premier decision for any community looking for a wow moment!

Collaborating with marquee clients across the country, Sky Elements orchestrated and flown some of the largest known drone shows, seamlessly melding innovation with artistic expression. Some examples of working with municipalities and cities include the City of Los Angeles, Miami Beach Florida, and plenty of others.

By creating mesmerizing and unforgettable experiences, Sky Elements continues to push the boundaries of what's possible with drone technology, solidifying their reputation as a trailblazer in the industry.

# Qualifications & Experience

**Dominant Presence in the U.S. Drone Show Market:** Sky Elements commands the drone show industry in the United States and is responsible for flying 60% of all drone shows across the country. This extensive experience underlines our capability to deliver shows that are both innovative and captivating.

**Record-Setting Achievements:** Sky Elements is a six-time Guinness World Record holder for drone show performance, showcasing our commitment to pushing the boundaries of drone light show technology and design.

**High-Profile Collaborations and Repeat Engagements:** Our track record includes prestigious collaborations, such as the Formula 1 event in Las Vegas and FIFA's 2026 logo reveal. Our work with numerous municipalities across the country, many of whom are repeat clients, speaks to our reliability and the quality of experiences we deliver.

**Proven Expertise in Large-Scale Events:** Our experience extends to executing shows for large-scale events, where precision, timing, and impact are critical. Each successful event reflects our meticulous planning, cutting-edge technology, and creative vision.

**Local Expertise, Global Standards:** As a local Texas company with a global outlook, we bring a blend of community-focused understanding and world-class standards to every show we produce.



And countless other brands, cities, events, professional leagues, teams, and artists.

Sky Elements fly's around 70% of all shows flown in the US.

# Professionalism & Licensing

Sky Elements is the most qualified, experienced, and trusted drone light show provider in the United States. Flying over 60% of all drone light shows in the United States, we set the standard with safety, permitting, and Insurance standards. We know what it takes to fly for your community, and that's why adhere to all your permitting needs.

# Sky Elements Will Secure

All Airspace Permits All Marine and Coast Guard Permits Any permits Necessary



Every Sky Elements drone show is permitted and authorized by the FAA. Our Pilots maintain a current Part 107 Certification and License, as well as sky elements holding the necessary swarm waiver for multi aircraft operations ( waiver number - 107W-2023-02319 ).

# All drones comply with Senate Bill 44, now section 934.50



# **Staffing Plan**

# **Staffing Plan Overview:**

The proposed staffing plan ensures all key team members have the capacity to perform the requested services according to the proposed schedule. The plan addresses current and anticipated workload, ensuring the team can effectively manage the project demands.

# **Team Composition:**

## Alan Long - Project Manager/Business Development

Role: Responsible for overall project management, coordination with the Township, and ensuring all project milestones are met. Work Address: 7215 Emerald Run Ln, Spring, TX 77379 Telephone: +1 (281) 415-3828

## Katherine Claeys – Director of Activation

Role: Focuses on the operational aspects of the event, including onsite management and coordination of the drone display. Work Address: 3819 Rufe Snow Dr #203, North Richland Hills, TX 76180 Telephone: +1 (817) 286-3392

## **Brian Geck – Creative Director**

Role: Responsible for designing and programming the drone animations and sequences, ensuring they align with the theme and vision of the event. Work Address: 3819 Rufe Snow Dr #203, North Richland Hills, TX 76180 Telephone: +1 (817) 286-3385

### **Tyler Johnson - Logistics Director**

Role: Manages all logistical aspects of the event, including drone setup, transportation, and compliance with local regulations. Work Address: 3819 Rufe Snow Dr #203, North Richland Hills, TX 76180 Telephone: +1 (817) 286-3384

Each team member has been selected based on their expertise and experience relevant to their roles, ensuring a well-coordinated and successful event. This staffing plan complies with the requirements specified in the RFP.


# Delivery & Approach

#### **Understanding Your Vision**

Our approach begins with a deep understanding of Nassau County's specific goals and vision for the drone show at the Dickens on Centre event. Recognizing the significance of this event, we commit to closely aligning our show with the holiday themes and ensuring a celebration that resonates with the community and visitors.

#### **Customization and Storyboarding**

Our team will develop a detailed storyboard outlining a sequence of up to 12 custom animations, ensuring each element of the show aligns with Nassau County's desired themes and objectives. The storyboard process will include:

- · Collaborative creative sessions to develop show ideas and images starting in August.
- Mock-ups and reviews to ensure accurate visual representation and adherence to brand guidelines.
- Full video rendering of the show for preview with exact timing from take-off to landing by early October.
- Appropriate holiday music synchronization, approved by the County.

#### **Drone Count Options and Visual Impact**

We offer flexible drone count options with pricing for 200, 300, and 500 drones to accommodate different scales and complexities of the show. Each option will be designed to maximize visual impact, with larger drone counts offering higher resolution and more intricate patterns. Our show will consist of custom formations and synchronized animations to create a memorable experience.

#### **Collaborative Design Process**

Our design team will work in tandem with Nassau County officials and stakeholders to ensure the show reflects local culture, heritage, and community values. This collaboration will include regular consultations and updates to refine the show's content. We will begin the creative process four months prior to the event, with milestone dates for design, production, and logistics.

#### Safety and Compliance

Adhering to all laws and FAA regulations, we prioritize safety throughout our planning and execution. Our experienced and licensed FAA107 pilot will lead the operations, ensuring all airspace and marine permits are secured. Our flight path designs use advanced algorithms and planning software to maintain safety and avoid obstacles. We will also have redundancy in communication systems and backup drones to minimize the risk of show interruptions.

#### Staffing

Our team will be comprised of skilled and licensed operators, including a local pilot familiar with Fernandina Beach. We ensure that our team meets all local, state, and federal guidelines for producing a drone display. The team will handle all aspects of the show, including setup, execution, and teardown with minimal impact to the property.

#### **Responsive Adjustments**

We remain adaptable to any last-minute changes or adjustments, ensuring our approach is responsive to Nassau County's needs and external factors such as weather conditions. Our flexibility ensures a smooth and successful execution of the show.



# References

Below outlines a few of our favorite shows. Feel free to ask for references from any show we have flown. Or please follow the QR codes below to find all our social media pages





www.instagram.com/skyelementsdrones www.youtube.com/c/SkyElementsDroneShows

### FC Dallas – 250-1000 Drones –Various Dates

Name: Jerome Elenez Email: <u>Jelenez@fcdallas.com</u> Cell Phone: (972)951-2499 Contract Value – \$200-300k

Houston Rodeo – 200 Drones – 3/4/2023 Name: Holly Schweitzer Email: Schweitzer@hslr.com Phone: (832) 667-1212

Contract Value - \$100-\$200k

Miami Beach, FL - 100 Drones – 6/4/2023 Name: Lissette Arrogante Email: Lissettearrogante@miamibeachfl.gov Phone:(305) 673-7577

Contract Value - \$50-250k

Peoria, IL - 300 Drones – 6/10/2023 Name: Nicole Staley Email: nstalet@peoriaparks.org Phone:(309) 686-3357 Contract Value – \$40-80k

### Client Testimonial

"I'd be happy to share my experience, their entire team were absolutely wonderful to work with from start to finish.

Last spring, my airshow fell apart in the 11*th* hour due to plane maintenance and so I had to quickly replace it with something that still had that "WOW" factor. I immediately thought "DRONE SHOW" and sent an email out to my networking groups for referrals and Sky Elements came highly recommended by the City of Orlando. I was in a crunch for time and had zero experience coordinating a drone show and so I immediately started doing my research to come up with a list of questions and scheduled zoom meetings and phone calls with the companies.

I connected with Kyle Pivnick with Sky Elements and he scheduled a video call to go over all of my questions. When I expressed concern about the short timeline of having just over a month, he didn't flinch and assured me it wasn't an issue for them. He was very kind, answered all of my questions and walked me through their process. I knew before our call ended that I wanted to go with them but for the sake of obtaining additional quotes, I kept the meetings I had with 2 other companies. I'm glad that I did because it was even more clear to me that they were the right fit for us.

Once I confirmed with Kyle, we moved forward with the contract and had another video call with his team to talk about next steps. That's when I was introduced to Tory and Brian and honestly, I can't say enough nice things about them too. They are all super people and know their stuff. I presented my creative ideas, even the ones I thought were farfetched, and they brought them to life and exceeded all of my expectations! From the behind the scenes planning to the day of show execution, it was smooth and seamless.

Our show was the first drone show in our County and people are still talking about. I requested a budget increase for this fiscal year so that I could add the drone show and I'm thrilled to say it was approved and I will be working with Kyle and his team again on my March event. Please let me know if I can be of further assistance. Wishing you great success with your show."

Cheri Moan | City of Tavares, FL CMoan@tavares.org (352) 551-3349 Operations Coordinator at City of Tavares



# The Creative Process

### Step 1 - Storyboard

We will take your ideas and create a storyboard for your review. You can edit and make changes here as much as you like, and when final approval is given we move on to Mock-ups.



### Step 2 - Mock-Up

We take your creative ideas and then mock them up in your chosen drone count. This is a good chance for your team to review and ensure all images look how you imagined. When these are approved by your team we move on to animate your show.



### Step 3 - Animation

Before your show fly's you get to see an exact replica of the show via a curated animated video. This will be exactly timed to the performance. Once you approve this - we are ready to come and fly!

## Launch Requirements

At no point are drones permitted to fly over areas where people are present. Similar to fireworks displays, drone shows have designated exclusion zones to prevent people from being underneath. Ideally, our preference is to stage the show directly beneath our performance area. However often times we are available to fly the drones up to 1,000 feet away from the launch area

The image below shows an example site plans outlining our setup area (green), exclusion zone (red), and performance area (grey). These setup areas can be adjusted according to any existing infrastructure or ease for other operation. The below area would allow for the best setup and viewing experience for the audience all while maintaining the proper safety parameters.



# **Technical Specifications**

Sky Elements utilizes the largest deployed light show drone in the world. The drone and its platform currently holds the Guinness World Record for the Largest Drone Light Show ever performed. Part of the success of the platform is knowing its specifications and limitations. The Sky Elements Drone Show fleet is capable of the following:



Aircraft		
Туре	Quadcopter	
Dimensions	27.5 cm x 27.5 cm (without propellers) 40 cm x 40 cm (with propellers)	
Height	12.5 cm	
Rotor diameter	7" (~18cm)	
Number of rotors	4	
Weight	635 g / 1,050 g (with battery)	
Max. flight time	25 mins (with 4S, 4200 mAh battery, hovering, no additional payload)	
Max. airspeed	60 km/h (Software limited to 10.8 km/h)	
Max. takeoff weight	1.7 kg	
Max. control range	1 km (with supplied remote control)	
Max. operational altitude	500 m (height above sea level)	
Max. sustained wind	26 Knots	
Remote frequency	2.4 GHz (Remote control) 2.4 / 5.8 GHz (Wi-Fi) Sub 1 GHz (Telemetry)	
Hover accuracy range (RTK enabled)	Vertical: ±0.1 m Horizontal: ±0.1 m	
RGB LED	27W, 840 lm (max)	
Electronic speed controller	Designed and manufactured by UVify	
Motor	Designed and manufactured by UVify Direct drive 3-phase brushless DC motor	
Battery	Lithium Polymer 4S 4200 mAh 415 g 14.8 V	

<b>Remote Control</b>	
Transmitter	DSMX compatible transmitter
Receiver	DSMX compatible receiver
40 cm	40 cm
40 cm	
12.5 cm	

## Project Schedule

#### June - July 2024:

Finalize Contract and Initiate Planning: Confirm the show's location, requirements, themes, and initial drone formations.

Begin Collaboration: Start collaborating with Nassau County officials and stakeholders to ensure the show reflects local culture, heritage, and community values.

#### July - August 2024:

Storyboard Design: Begin designing the storyboard for the drone show, including up to 12 custom animations.

Location Planning: Find and secure locations to accommodate the space needed for optimal viewing.

FAA Airspace Requests: Submit requests for airspace through the FAA.

#### August - September 2024:

Preliminary Mockups: Conduct preliminary mockups of drone formations and sequences based on storyboard approval.

Follow-Up Meetings: Conduct follow-up meetings to ensure mockups and transitions are approved.

Creative Collaboration: Collaborative creative team works on show ideas and images, ensuring brand guidelines are followed.

#### October - November 2024:

Final Approvals and Permitting: Finalize all drone show permitting and security needed for the show, including airspace and marine (Coast Guard) permits. Client Reviews: Conduct client reviews for final approval of the show.

Full Video Rendering: Begin and complete full video renders from launch to landing to ensure creative adherence and reliability of the drone performance. Event Day (December 12, 2024)

#### December 12, 2024:

On-Site Preparation: Arrive on-site at the designated location by 12 PM to prepare the launch site, test equipment, and coordinate with the proper authorities.

Night of Show: Execute the drone light show, ensuring all safety protocols and operational guidelines are followed.

#### Post-Event Activities

#### Immediately After the Show:

Site Breakdown and Cleanup: Conduct breakdown and cleanup of the site (estimated 2 hours).

#### Within One Week Post-Event:

Performance Review: Review performance and gather feedback for potential future collaborations.

## Drone Show Price Proposal

Docusign Envelope ID: E56CA734-ABA9-47CD-AAFB-91BF905F3510

Show Pricing	Pricing A	Pricing B	Pricing C		Pricing D	Pricing E
Drone Number	200	300	500	_	750	1,000
First Flight Pricing	\$20,000	\$30,000	\$50,000	_	\$75,000	\$100,000
Second Night Pricing	\$10,000	\$15,000	\$22,500	_	\$30,000	\$40,000
Third Night Pricing	\$10,000	\$15,000	\$22,500	_	\$30,000	\$40,000
Total	\$40,000	\$60,000	\$95,000		\$135,000	\$180,000

Included:

Custom Designed Show All Airspace Permitting Travel & Transport Content Capture

# Why **Quality** Matters

Sky Elements has the world's leading team of experts in Drone Light Show design, known for unparalleled quality displays. Our extensive experience, evidenced by thousands of successful shows, equips us to deliver amazing performances on grand scales. We work closely with clients, ensuring their vision becomes a reality to a tee.

Your activation merits top-tier entertainment. As the premier Drone Show provider globally, Sky Elements stands unmatched in delivering this caliber of service.

Review the images below to see how a quality animation and design team can make or break a show. Both shows shown below we're flown on the same day with the same number of drones. One by Sky Elements and the other a Drone Show provider in the U.S. marketplace

Sky Elements 1,000 Drones Las Vegas 2/11/2024





Unnamed Drone Provider 1,000 Drones Las Vegas 2/11/2024

# Canceling & Rescheduling

Rest assured as the largest drone light provider in the United States, Sky Elements has the most robust and flexible rescheduling policy.

Combined with our weather thresholds being the highest in the industry – you can trust Sky Elements to be your partner, even if the forecast is not. With the weather thresholds listed earlier in the proposal, (30+ MPH wind gusts, and 3 miles of visibility) Sky Elements will ensure two get your showoff the ground!

### In the event of a cancellation - Sky Elements allows for you to reschedule your show for up to a year later at no cost!



Thank you for considering Sky Elements as your trusted partner for this event. As the leading provider of drone light shows, we bring unparalleled expertise and creativity to the table, ensuring that your event will be a stunning success.

We look forward to collaborating with you and creating a truly unforgettable experience for your community!



# Proof of SAMPLE

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IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have it SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policy this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). REDUCER IFE Insurance Brokerage 019 E. 4th Pl. os Angeles, CA 90013 Sky Elements, LLC. 3819 Ruffe Snow Drive #203 North Richland Hills, TX 76180	4-2500 einsuranc RER(5) AFFOR usetts Ba	require an endorseme (AXC, No) re.com	nt. A s	tatement on
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Sky Elements, LLC. Sky Elements, LLC. 3819 Ruffe Snow Drive #203 North Richland Hills. TX 76180				NAIC #
Sky Elements, LLC. INSURER C : 3819 Ruffe Snow Drive #203 North Richland Hills, TX 76180	miler a l	y Insurance Company	IV	22306
3819 Ruffe Snow Drive #203 INSURER D :	initomo i	nsurance USA, Inc.	1	20362
3819 Ruffe Snow Drive #203 INSURER D :				
North Richland Hills, TX 76180				1
INSURER E :				
INSURER F :				
COVERAGES CERTIFICATE NUMBER:		REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIE EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY P/ ISR ADDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY P/	OR OTHER	ED HEREIN IS SUBJECT	TO ALL	WHICH THIS
TR TYPE OF INSURANCE INSO WYO POLICY NUMBER (MMIDDYYYY) 0	IN DOM NO	LIMI	TS	1 000 00
		EACH OCCURRENCE DAMAGE TO RENTED	5	1,000,00
CLAIMS-MADE X DCCUR X ODYH687307 7/15/2023	7/15/2024	PREMISES (En occutterion)	8	5.00
		MED EXP (Any one perion)	8	1,000,00
		PERSONAL & ADV INJURY	8	
GENT. AGGREGATE LIMIT APPLIES PER		GENERAL AGGREGATE	8	2,000,00
X POLICY DECT LOC		PRODUCTS - COMPAD ADD	8	2,000,00
OTHER		COMBINED SINCLE LIMIT	8	
A AUTOMOBILE LIABILITY	1. 	(Es accident)	8	1,000,00
	7/15/2024	BODILY INJURY (Per person)	8	
AUTOS ONLY AUTOS	C 114	BOOLY INJURY (Per accident)	8	
X HITEB ONLY X HITEBOOKEP		PROPERTY DAMAGE	8	
		Physical Damage	8	50,00
A X UMBRELLA LIAB X OCCUR DOYH687307 7/15/2023	7/15/2024	EACH OCCURRENCE	8	10,000,00
EXCESS LIAB CLAIMS-MADE ODYH68/30/ //15/2023	113/2024	ACIGREGATE	8	10,000,00
DED RETENTION \$		w 1959 1 1959	8	
B WORKERS COMPENSATION AND EMPLOYERS' LABILITY VIN MICOSI 17000 74 50000	THEIROR	X PER OTH-	1	
WAT PROFICE COOPERING OF A CONTRACT	7/15/2024	E.L. EACH ACCIDENT	8	1,000,00
(Mandatory in NH)		EL DISEASE - EA EMPLOYER	8	1,000,00
If yes, describe under DESCRIPTION OF OPERATIONS below		EL DISEASE - POLICY LIMIT	8	1,000,00
	Ē.1.			
ESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more he certificate holder is included as an additional insured solely in respect to claims arising from the	operations	of the named insured pe	er writte	an contract.

## Proof of Insurance

### SAMPLE

#### CERTIFICATE OF INSURANCE

This certificate is given as a matter of information only and confers no rights upon the certificate addressee.

Date: October 25, 2023 This is to certify to: To Whom It May Concern

That the following policy has been issued to: SKY ELEMENTS, LLC 3819 Ruffe Snow Drive, Unit 203 North Richland Hills, TX 76180

Policy No. 9028564 issued by one or more member companies of Global Aerospace Pool through Global Aerospace, Inc.

Policy Period: from October 10, 2023 to October 10, 2024 Policy Territory: Worldwide

#### AIRCRAFT AND COMMERCIAL GENERAL AVIATION LIABILITY Single Limit Bodily Injury and Property Damage (All expressed limits are "Each Occurrence" unless otherwise indicated)

 Serial No / Reg. No
 Year, Make & Model

 On File
 ANY UNMANNED AIRCRAFT WEIGHING UP TO 55LBS

 OWNED AND OPERATED BY THE NAMED INSURED

Liability LimitThird Party War Liability\$5,000,000\$5,000,000 Aggregate

#### AIRCRAFT PHYSICAL DAMAGE

 Serial No / Reg. No
 Year, Make & Model

 On File
 ANY UNMANNED AIRCRAFT WEIGHING UP Not Covered

 TO 55LBS OWNED AND OPERATED BY THE
 NAMED INSURED

Risk Basis

Hull War Excluded

Policy includes Commercial General Aviation Liability coverages, with limits as shown in the policy.

Solely as respects an occurrence arising out of the ownership, maintenance or use of an unmanned aircraft insured under this policy and solely to the extent required in an agreement with the Named Insured, the following provisions shall apply:

The WHO IS AN INSURED section of the policy is amended to include the certificate addressee as an insured, but only as respects the Named Insured's use of the aircraft and only with respect to the certificate addressee's liability because of acts or omissions of the Named Insured. However, no such person or organization is an Insured if he, she, or it, or any of his, her, or its agents or employees is engaged in the manufacture, maintenance, repair, or sale of aircraft, aircraft engines, components or accessories, or in the operation of any airport, hangar, flying school, flight service, or aircraft or piloting service, as respects any occurrence arising out of such activity.

The insurance, as to the interest of the certificate addressee, shall be primary without right of contribution by any other valid and collectible insurance available to the certificate addressee.

We waive any right of recovery we may have against the certificate addressee because of payments it makes for physical damage to aircraft described in this certificate, but only to the same extent that the Named Insured has waived its right for recovery for such physical damage against the certificate addressee.

If the certificate addressee information shown on this certificate includes a valid mailing address, we agree to give 30 days (10 if cancelled for nonpayment of premium) notice to the certificate addressee in the event the policy is cancelled or materially changed by us.

#### <u>APPENDIX "B"</u> REVISED PROPOSAL PRICE SHEET – ADDENDUM NO. 1

Proposers shall provide Drone Show Services for Dickens on Centre Event in accordance with Appendix "A", Scope of Services at the price(s) below. <u>Total cost must be fully burdened to</u> include all costs (overhead, profit, and non-labor expenses, such as travel, mileage, per diem for meals and incidentals, etc.).

Show Pricing	Pricing A	Pricing B	Pricing C
Drone Number	200	300	500
First Flight Pricing	\$ 20,000	\$ 30,000	\$ 50,000
Second Night Pricing	\$ 10,000	\$ 15,000	\$ 22,500
Third Night Pricing	\$ 10,000	\$ 15,000	\$ 22,500
Total	\$ 40,000	\$ 60,000	\$ 95,000
Grand Total (Pricing A +B+C) =			195,000

Included:

- Custom Designed Show
- All Airspace Permitting
- Travel & Transport

Note: The County reserves the right to choose Pricing A, Pricing B or Pricing  $\overline{C}$  for each event.

#### OPTIONAL SERVICES:

Proposer shall provide any value-added additional features on a fee basis on a separate page. Documentation should be in a line-item format to be considered optional services.

The undersigned declares that they have examined the Request for Proposal, Scope of Services, Proposal Criteria, and Draft Contract and is informed fully with regard to all terms and conditions pertaining thereto and agrees under these terms and conditions at the prices set forth above.

Company: Sky_Elements_LLC.
Address:3819_Rufe_Snow_Dr_#203,
City, State, Zip code: North Richland Hills, TX 76180
Phone Number: 214-986-0878 Email: Kyle@SkyelementsDrones.com
Authorized Signature: Mudain Printed Name: Kyle Pivnick
Title: <u>VP- Business Development // Date: 5/14/2024</u>

#### FORM B RESPONDENT QUESTIONNAIRE

#### The following questionnaire shall be answered by the Respondent for use in the evaluation process.

1.	Company Name: Sky Elements				
	Address: 3819 Rufe Snow Dr #203				
	City/State/Zip: _, North Richland				
	Phone: Email: 214-986-0878 Kyle@skyelementsdrones.com				
	Website Address: SkyElementsdrones.com				
2.	COMPANY STRUCTURE:				
2.		nership □Corporation	■Other	r LLC	
3.	Are you registered with the	FL Secretary of State to	conduct b	usiness? □Yes □No	
4.	Are you properly licensed/c ■Yes □No	certified by the Federal or	State to p	erform the specified services?	
5.	EXPERIENCE:				
	Years in business: 4				
	Years in business under the	is name: <u>4</u>			
	Years performing this type				
	Value of work now under co	ontract: <u>3,000,000</u>			
	Value of work in place last				
	Percentage (%) of work usually self-performed: 100%				
	Name of sub-vendors you r	may use: <u>n./a</u>			
	Has your company: Failed		on a contra	act: □Yes ■No	
	Been involved in bankruptcy or reorganization: □Yes □No				
	Pending judgment claims or suits against firm: □Yes ■No				
6.	PERSONNEL		20		
	How many employees does (may use additional sheets if r		20		
	(may use additional sheets if i	leeueu).			
Positi	on/Category (List all)	Full-time		Part-time	
	gement	х			
	Creative	х			
	Logistics	Х			
	Driver	х			
	Pilots - Part 107 Certified	х			
	Sales	×			

Pilots - Part 107 Certified	Х	
Sales	x	
Activation	x	
Finance	x	
RND	x	
Repair	x	
Client Relations	x	

#### 7. REFERENCES:

List at least three references for which you have provided these services (similar scope/size) in the past five years - preferably government agencies.

Deference #1
Reference #1:
Company/Agency Name: FC Dallas
Address: Toyota Stadium Frisco, TX 75034
Contract Person: Jerome Elenez
Phone: Email: Jelenez@fcdallas.com
Project Description: Post Game Drone Shows
Contract \$ Amount: 200-300k
Date Completed: continous
Reference #2:
Company/Agency Name: Houston rodeo
Address: NRG Stadium
Contract Person: Holly Schweitzer
Phone: Email: Schweitzer@hslr.com - (832) 667-1212
Project Description: Drone Light Shows for the Houston rodeo
Contract \$ Amount: 100-200k
Date Completed: 3/4/2024
Reference #3:
Company/Agency Name: Miami Beach, FL
Address: Miami Beach, FL
Contract Person: Lissette Arrogante

 Phone: Email: Lissettearrogante@miamibeachfl.gov

 Project Description: Drone light shows for miami beach

 Contract \$ Amount: 50-250k

 Date Completed: 6/4/2023

#### 8. NOTICE OF PARTIES AND BINDING AUTHORITY

The following information is required if Respondent is selected for award of a contract with the County.

#### **Notice to Parties**

All notices, demands, requests for approvals or other communications shall be in writing, and shall be sent by registered or certified mail, postage prepaid, return receipt requested, or overnight delivery service (such as federal express), or courier service or by hand delivery to:

Contractor Name: Sky Elements

Attn: Preston Ward	1
Mailing Address:	3819 Rufe Snow Dr #203, North Richland Hills, TX 76180
e	

#### **Binding Authority**

The person to execute the contract must be an officer of the company. If not an officer of the company, Respondent must provide proof of signing authority. Please provide the name, email address, and phone number of person who will execute the contract, if awarded.

Name of Person to execute contract (if awarded): Preston Ward

Title: General Counsel

Email Address: Preston@SkyElementsDrones.com

Phone Number: (817) 538-3207

#### FORM A SWORN STATEMENT UNDER FLORIDA STATUTE 287.133(3)(a) ON PUBLIC ENTITY CRIMES

#### TO BE RETURNED WITH BID

### THIS MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

- 1. This sworn statement is submitted with Bid, Proposal or Contract for REQUEST FOR PROPOSAL (RFP) DRONE SHOW SERVICES FOR DICKENS ON CENTRE EVENT RFP NO. NC24-016
- 2. This sworn statement is submitted by <u>Sky Elements LLC</u> (entity submitting sworn statement), whose business address is 3819 Rufe Snow Dr #203 North Richland Hills, TX 76180 <u>Mumber (FEIN) is <u>86-2486817</u> Security Number of the individual signing this sworn statement: NA</u>
- 3. My name is <u>Richard Boss</u> (please print name of individual signing), and my relationship to the entity named above is <u>President</u>.
- 4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services, any leases for real property, or any contract for the construction or repair of a public building or public work, to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
- 5. I understand that "convicted" or "conviction" as defined in paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction or a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
- 6. I understand that an "affiliate" as defined in paragraph 287.133(1)(a), Florida Statutes, means:
  - a. A predecessor or successor of a person convicted of a public entity crime; or
  - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not to fair market value under an arm's length agreement, shall be prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding thirty-six (36) months shall be considered an affiliate.
- 7. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into binding contract and which bids or applies to bid on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees,

members, and agents who are active in management of an entity. 8. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. (*Please indicate which statement applies.*)

 $|\checkmark|$  Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

\_\_\_\_\_ The entity submitting this sworn statement, or one of more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989, and (Please indicate which additional statement applies.)

There has been a proceeding concerning the conviction before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the Hearing Officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

\_\_\_\_\_ The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

The person or affiliate has not been placed on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

Signature

State of:	TX	
County of:	Collin	

Sworn to (or affirmed) and subscribed before me by means of  $\sqrt{}$  physical presence or \_\_\_\_\_ online notarization, this \_\_\_\_\_ day of \_\_\_\_\_\_, 20 24 by \_\_\_\_\_\_

Date

who is \_\_\_\_\_\_ personally known to me or \_\_\_\_\_ produced \_\_\_\_\_\_\_ TXDL-08155286\_\_\_\_\_

Notary Public

My commission expires: <u>03/08/2025</u>

NUMBER PURE	JAMES STEGALL
	Notary Public, State of Texas
	Comm. Expires 03-08-2025
COF TENN	Notary ID 132959609

#### FORM A SWORN STATEMENT UNDER FLORIDA STATUTE 287.133(3)(a) ON PUBLIC ENTITY CRIMES

#### TO BE RETURNED WITH BID

### THIS MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

- 1. This sworn statement is submitted with Bid, Proposal or Contract for REQUEST FOR PROPOSAL (RFP) DRONE SHOW SERVICES FOR DICKENS ON CENTRE EVENT RFP NO. NC24-016\_
- 3. My name is <u>Richard Boss</u> (please print name of individual signing), and my relationship to the entity named above is <u>President</u>.
- 4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services, any leases for real property, or any contract for the construction or repair of a public building or public work, to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
- 5. I understand that "convicted" or "conviction" as defined in paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction or a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
- 6. I understand that an "affiliate" as defined in paragraph 287.133(1)(a), Florida Statutes, means:
  - a. A predecessor or successor of a person convicted of a public entity crime; or
  - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not to fair market value under an arm's length agreement, shall be prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding thirty-six (36) months shall be considered an affiliate.
- 7. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into binding contract and which bids or applies to bid on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees,

members, and agents who are active in management of an entity. 8. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. (*Please indicate which statement applies.*)

**V** Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one of more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989, and (Please indicate which additional statement applies.)

There has been a proceeding concerning the conviction before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the Hearing Officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

\_\_\_\_\_ The person or affiliate has not been placed on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

Signature

State of: TEXAS Date	
County of:	
Sworn to (or affirmed) and subscribed before me by means on notarization, this day of	of <u>X</u> physical presence or <u> </u>
who is personally known to me or 🔨 p	roduced DRUVDR'S UCENSE
as identification. Notary Public My commission expires: 08 Ul UU	ALEXIA HEATH Notary ID #133933724 My Commission Expires August 26, 2026

#### FORM C DRUG FREE WORKPLACE CERTIFICATE

I,	the	undersigned,	in	accordance	with	Florida	Statute	287.087,	hereby	certify	that
Sky Elements LLC (print or type name of firm)							firm):				

- 1. Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance in the workplace named above and specifying actions that will be taken against violations of such prohibition.
- Informs employees about the dangers of drug abuse in the workplace, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.
- 3. Gives each employee engaged in providing commodities or contractual services that are under bid or proposal, a copy of the statement specified above.
- 4. Notifies the employees that as a condition of working on the commodities or contractual services that are under bid or proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, plea of guilty or nolo contendere to, any violation of Chapter 1893, or any controlled substance law of the State of Florida or the United States, for a violation occurring in the work place, no later than five (5) days after such conviction, and requires employees to sign copies of such written statement to acknowledge their receipt.
- Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
- 6. Makes a good faith effort to continue to maintain a drug free workplace through the implementation of a drug free workplace program.

"As a person authorized to sign a statement, I certify that the above-named business, firm, or corporation complies fully with the requirements set forth herein."

Authorized Signature

State of: County of: Sworn to (or affirmed) and subscribed before me by means of notarization this  $\int \int day df \frac{1}{2} \frac{1$ physical presence or online notarization, this day of MAY RUHAED ROC 202.4 by personally known to me or X produced DRIVER SUCENS who is as identification Notary Public ALEXIA HEATH My commission expires: Notary ID #133933724 My Commission Expires August 26, 2026

#### FORM D - 1 CONTRACTOR E-VERIFY AFFIDAVIT

I hereby certify that <u>Sky Elements LLC</u> (Contractor Company Name) does not employ, contract with, or subcontract with an unauthorized alien, and is otherwise in full compliance with Section 448.095, Florida Statutes.

All employees hired on or after January 1, 2021 have had their work authorization status verified through the E-Verify system.

A true and correct copy of <u>Sky Elements LLC</u> (Contractor Company Name) proof of registration in the E-Verify system is attached to this Affidavit.

Print Name: Richard Boss Date: <u>5/15/29</u>

STATE OF FLORIDA TELAS COUNTY OF WUN

The foregoing instrument was acknowledged before me by means of physical presence or  $\Box$ online notarization, this <u>MAY 15, 2024</u> (Date) by <u>HUHAU BUSS</u> (Name of Officer or Agent, Title of Officer or Agent) of <u>SKY ELEMENTS UC</u> (Name of Contractor Company Acknowledging), a <u>TEVAS</u> (State or Place of Incorporation) Corporation, on behalf of the Corporation. He/She is  $\Box$ personally known to

me or whas produced DPIVER'S ( I CENSE as identification. řv Public **Printed Name** 

My Commission Expires: 08WW



#### FORM D - 2 SUBCONTRACTOR E-VERIFY AFFIDAVIT

I hereby certify that \_\_\_\_\_\_ (Subcontractor Company Name) does not employ, contract with, or subcontract with an unauthorized alien, and is otherwise in full compliance with Section 448.095, Florida Statutes.

All employees hired on or after January 1, 2021 have had their work authorization status verified through the E-Verify system.

A true and correct copy of **NA** (Subcontractor Company Name) proof of registration in the E-Verify system is attached to this Affidavit.

Print Name:	
Date:	

STATE OF FLORIDA COUNTY OF \_\_\_\_\_

The foregoing instrument was acknowledged before me by means of physical presence or ponline notarization, this \_\_\_\_\_\_ (Date) by \_\_\_\_\_\_

(Name of Officer or Agent, Title of Officer or Agent) of

(Name of Contractor Company Acknowledging), a \_\_\_\_\_\_(State or Place of Incorporation) Corporation, on behalf of the Corporation. He/She is □personally known to me or □has produced \_\_\_\_\_\_ as identification.

Notary Public

Printed Name

My Commission Expires: \_\_\_\_\_





#### THE E-VERIFY MEMORANDUM OF UNDERSTANDING FOR EMPLOYERS

#### ARTICLE I PURPOSE AND AUTHORITY

The parties to this agreement are the Department of Homeland Security (DHS) and **Sky Elements LLC** (Employer). The purpose of this agreement is to set forth terms and conditions which the Employer will follow while participating in E-Verify.

E-Verify is a program that electronically confirms an employee's eligibility to work in the United States after completion of Form I-9, Employment Eligibility Verification (Form I-9). This Memorandum of Understanding (MOU) explains certain features of the E-Verify program and describes specific responsibilities of the Employer, the Social Security Administration (SSA), and DHS.

Authority for the E-Verify program is found in Title IV, Subtitle A, of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996 (IIRIRA), Pub. L. 104-208, 110 Stat. 3009, as amended (8 U.S.C. § 1324a note). The Federal Acquisition Regulation (FAR) Subpart 22.18, "Employment Eligibility Verification" and Executive Order 12989, as amended, provide authority for Federal contractors and subcontractors (Federal contractor) to use E-Verify to verify the employment eligibility of certain employees working on Federal contracts.

#### ARTICLE II RESPONSIBILITIES

#### A. RESPONSIBILITIES OF THE EMPLOYER

1. The Employer agrees to display the following notices supplied by DHS in a prominent place that is clearly visible to prospective employees and all employees who are to be verified through the system:

- a. Notice of E-Verify Participation
- b. Notice of Right to Work

2. The Employer agrees to provide to the SSA and DHS the names, titles, addresses, and telephone numbers of the Employer representatives to be contacted about E-Verify. The Employer also agrees to keep such information current by providing updated information to SSA and DHS whenever the representatives' contact information changes.

3. The Employer agrees to grant E-Verify access only to current employees who need E-Verify access. Employers must promptly terminate an employee's E-Verify access if the employer is separated from the company or no longer needs access to E-Verify.





4. The Employer agrees to become familiar with and comply with the most recent version of the E-Verify User Manual.

5. The Employer agrees that any Employer Representative who will create E-Verify cases will complete the E-Verify Tutorial before that individual creates any cases.

a. The Employer agrees that all Employer representatives will take the refresher tutorials when prompted by E-Verify in order to continue using E-Verify. Failure to complete a refresher tutorial will prevent the Employer Representative from continued use of E-Verify.

6. The Employer agrees to comply with current Form I-9 procedures, with two exceptions:

a. If an employee presents a "List B" identity document, the Employer agrees to only accept "List B" documents that contain a photo. (List B documents identified in 8 C.F.R. § 274a.2(b)(1)(B)) can be presented during the Form I-9 process to establish identity.) If an employee objects to the photo requirement for religious reasons, the Employer should contact E-Verify at 888-464-4218.

b. If an employee presents a DHS Form I-551 (Permanent Resident Card), Form I-766 (Employment Authorization Document), or U.S. Passport or Passport Card to complete Form I-9, the Employer agrees to make a photocopy of the document and to retain the photocopy with the employee's Form I-9. The Employer will use the photocopy to verify the photo and to assist DHS with its review of photo mismatches that employees contest. DHS may in the future designate other documents that activate the photo screening tool.

**Note**: Subject only to the exceptions noted previously in this paragraph, employees still retain the right to present any List A, or List B and List C, document(s) to complete the Form I-9.

7. The Employer agrees to record the case verification number on the employee's Form I-9 or to print the screen containing the case verification number and attach it to the employee's Form I-9.

8. The Employer agrees that, although it participates in E-Verify, the Employer has a responsibility to complete, retain, and make available for inspection Forms I-9 that relate to its employees, or from other requirements of applicable regulations or laws, including the obligation to comply with the anti-discrimination requirements of section 274B of the INA with respect to Form I-9 procedures.

a. The following modified requirements are the only exceptions to an Employer's obligation to not employ unauthorized workers and comply with the anti-discrimination provision of the INA: (1) List B identity documents must have photos, as described in paragraph 6 above; (2) When an Employer confirms the identity and employment eligibility of newly hired employee using E-Verify procedures, the Employer establishes a rebuttable presumption that it has not violated section 274A(a)(1)(A) of the Immigration and Nationality Act (INA) with respect to the hiring of that employee; (3) If the Employer receives a final nonconfirmation for an employee, but continues to employ that person, the Employer must notify DHS and the Employer is subject to a civil money penalty between \$550 and \$1,100 for each failure to notify DHS of continued employment following a final nonconfirmation; (4) If the Employer continues to employ an employee after receiving a final nonconfirmation, then the Employer is subject to a rebuttable presumption that it has knowingly





employed an unauthorized alien in violation of section 274A(a)(1)(A); and (5) no E-Verify participant is civilly or criminally liable under any law for any action taken in good faith based on information provided through the E-Verify.

b. DHS reserves the right to conduct Form I-9 compliance inspections, as well as any other enforcement or compliance activity authorized by law, including site visits, to ensure proper use of E-Verify.

9. The Employer is strictly prohibited from creating an E-Verify case before the employee has been hired, meaning that a firm offer of employment was extended and accepted and Form I-9 was completed. The Employer agrees to create an E-Verify case for new employees within three Employer business days after each employee has been hired (after both Sections 1 and 2 of Form I-9 have been completed), and to complete as many steps of the E-Verify process as are necessary according to the E-Verify User Manual. If E-Verify is temporarily unavailable, the three-day time period will be extended until it is again operational in order to accommodate the Employer's attempting, in good faith, to make inquiries during the period of unavailability.

10. The Employer agrees not to use E-Verify for pre-employment screening of job applicants, in support of any unlawful employment practice, or for any other use that this MOU or the E-Verify User Manual does not authorize.

11. The Employer must use E-Verify for all new employees. The Employer will not verify selectively and will not verify employees hired before the effective date of this MOU. Employers who are Federal contractors may qualify for exceptions to this requirement as described in Article II.B of this MOU.

12. The Employer agrees to follow appropriate procedures (see Article III below) regarding tentative nonconfirmations. The Employer must promptly notify employees in private of the finding and provide them with the notice and letter containing information specific to the employee's E-Verify case. The Employer agrees to provide both the English and the translated notice and letter for employees with limited English proficiency to employees. The Employer agrees to provide written referral instructions to employees and instruct affected employees to bring the English copy of the letter to the SSA. The Employer must allow employees to contest the finding, and not take adverse action against employees if they choose to contest the finding, while their case is still pending. Further, when employees contest a tentative nonconfirmation based upon a photo mismatch, the Employer must take additional steps

(see Article III.B. below) to contact DHS with information necessary to resolve the challenge.

13. The Employer agrees not to take any adverse action against an employee based upon the employee's perceived employment eligibility status while SSA or DHS is processing the verification request unless the Employer obtains knowledge (as defined in 8 C.F.R. § 274a.1(l)) that the employee is not work authorized. The Employer understands that an initial inability of the SSA or DHS automated verification system to verify work authorization, a tentative nonconfirmation, a case in continuance

(indicating the need for additional time for the government to resolve a case), or the finding of a photo mismatch, does not establish, and should not be interpreted as, evidence that the employee is not work authorized. In any of such cases, the employee must be provided a full and fair opportunity to contest the finding, and if he or she does so, the employee may not be terminated or suffer any adverse employment consequences based upon the employee's perceived employment eligibility status





(including denying, reducing, or extending work hours, delaying or preventing training, requiring an employee to work in poorer conditions, withholding pay, refusing to assign the employee to a Federal contract or other assignment, or otherwise assuming that he or she is unauthorized to work) until and unless secondary verification by SSA or DHS has been completed and a final nonconfirmation has been issued. If the employee does not choose to contest a tentative nonconfirmation or a photo mismatch or if a secondary verification is completed and a final nonconfirmation is issued, then the Employer can find the employee is not work authorized and terminate the employee's employment. Employers or employees with questions about a final nonconfirmation may call E-Verify at 1-888-464-4218 (customer service) or 1-888-897-7781 (worker hotline).

14. The Employer agrees to comply with Title VII of the Civil Rights Act of 1964 and section 274B of the INA as applicable by not discriminating unlawfully against any individual in hiring, firing, employment eligibility verification, or recruitment or referral practices because of his or her national origin or citizenship status, or by committing discriminatory documentary practices. The Employer understands that such illegal practices can include selective verification or use of E-Verify except as provided in part D below, or discharging or refusing to hire employees because they appear or sound "foreign" or have received tentative nonconfirmations. The Employer further understands that any violation of the immigration-related unfair employment practices provisions in section 274B of the INA could subject the Employer to civil penalties, back pay awards, and other sanctions, and violations of Title VII could subject the Employer to back pay awards, compensatory and punitive damages. Violations of either section 274B of the INA or Title VII may also lead to the termination of its participation in E-Verify. If the Employer has any questions relating to the anti-discrimination provision, it should contact OSC at 1-800-255-8155 or 1-800-237-2515 (TDD).

15. The Employer agrees that it will use the information it receives from E-Verify only to confirm the employment eligibility of employees as authorized by this MOU. The Employer agrees that it will safeguard this information, and means of access to it (such as PINS and passwords), to ensure that it is not used for any other purpose and as necessary to protect its confidentiality, including ensuring that it is not disseminated to any person other than employees of the Employer who are authorized to perform the Employer's responsibilities under this MOU, except for such dissemination as may be authorized in advance by SSA or DHS for legitimate purposes.

16. The Employer agrees to notify DHS immediately in the event of a breach of personal information. Breaches are defined as loss of control or unauthorized access to E-Verify personal data. All suspected or confirmed breaches should be reported by calling 1-888-464-4218 or via email at <u>E-Verify@uscis.dhs.gov</u>. Please use "Privacy Incident – Password" in the subject line of your email when sending a breach report to E-Verify.

17. The Employer acknowledges that the information it receives from SSA is governed by the Privacy Act (5 U.S.C. § 552a(i)(1) and (3)) and the Social Security Act (42 U.S.C. 1306(a)). Any person who obtains this information under false pretenses or uses it for any purpose other than as provided for in this MOU may be subject to criminal penalties.

18. The Employer agrees to cooperate with DHS and SSA in their compliance monitoring and evaluation of E-Verify, which includes permitting DHS, SSA, their contractors and other agents, upon





reasonable notice, to review Forms I-9 and other employment records and to interview it and its employees regarding the Employer's use of E-Verify, and to respond in a prompt and accurate manner to DHS requests for information relating to their participation in E-Verify.

19. The Employer shall not make any false or unauthorized claims or references about its participation in E-Verify on its website, in advertising materials, or other media. The Employer shall not describe its services as federally-approved, federally-certified, or federally-recognized, or use language with a similar intent on its website or other materials provided to the public. Entering into this MOU does not mean that E-Verify endorses or authorizes your E-Verify services and any claim to that effect is false.

20. The Employer shall not state in its website or other public documents that any language used therein has been provided or approved by DHS, USCIS or the Verification Division, without first obtaining the prior written consent of DHS.

21. The Employer agrees that <u>E-Verify trademarks</u> and logos may be used only under license by DHS/USCIS (see <u>M-795 (Web)</u>) and, other than pursuant to the specific terms of such license, may not be used in any manner that might imply that the Employer's services, products, websites, or publications are sponsored by, endorsed by, licensed by, or affiliated with DHS, USCIS, or E-Verify.

22. The Employer understands that if it uses E-Verify procedures for any purpose other than as authorized by this MOU, the Employer may be subject to appropriate legal action and termination of its participation in E-Verify according to this MOU.

#### **B. RESPONSIBILITIES OF FEDERAL CONTRACTORS**

1. If the Employer is a Federal contractor with the FAR E-Verify clause subject to the employment verification terms in Subpart 22.18 of the FAR, it will become familiar with and comply with the most current version of the E-Verify User Manual for Federal Contractors as well as the E-Verify Supplemental Guide for Federal Contractors.

2. In addition to the responsibilities of every employer outlined in this MOU, the Employer understands that if it is a Federal contractor subject to the employment verification terms in Subpart 22.18 of the FAR it must verify the employment eligibility of any "employee assigned to the contract" (as defined in FAR 22.1801). Once an employee has been verified through E-Verify by the Employer, the Employer may not create a second case for the employee through E-Verify.

a. An Employer that is not enrolled in E-Verify as a Federal contractor at the time of a contract award must enroll as a Federal contractor in the E-Verify program within 30 calendar days of contract award and, within 90 days of enrollment, begin to verify employment eligibility of new hires using E-Verify. The Employer must verify those employees who are working in the United States, whether or not they are assigned to the contract. Once the Employer begins verifying new hires, such verification of new hires must be initiated within three business days after the hire date. Once enrolled in E-Verify as a Federal contractor, the Employer must begin verification of employees assigned to the contract within 90 calendar days after the date of enrollment or within 30 days of an employee's assignment to the contract, whichever date is later.





b. Employers enrolled in E-Verify as a Federal contractor for 90 days or more at the time of a contract award must use E-Verify to begin verification of employment eligibility for new hires of the Employer who are working in the United States, whether or not assigned to the contract, within three business days after the date of hire. If the Employer is enrolled in E-Verify as a Federal contractor for 90 calendar days or less at the time of contract award, the Employer must, within 90 days of enrollment, begin to use E-Verify to initiate verification of new hires of the contractor who are working in the United States, whether or not assigned to the contract. Such verification of new hires must be initiated within three business days after the date of hire. An Employer enrolled as a Federal contractor in E-Verify must begin verification of each employee assigned to the contract within 90 calendar days after date of contract award or within 30 days after assignment to the contract, whichever is later.

c. Federal contractors that are institutions of higher education (as defined at 20 U.S.C. 1001(a)), state or local governments, governments of Federally recognized Indian tribes, or sureties performing under a takeover agreement entered into with a Federal agency under a performance bond may choose to only verify new and existing employees assigned to the Federal contract. Such Federal contractors may, however, elect to verify all new hires, and/or all existing employees hired after November 6, 1986. Employers in this category must begin verification of employees assigned to the contract within 90 calendar days after the date of enrollment or within 30 days of an employee's assignment to the contract, whichever date is later.

d. Upon enrollment, Employers who are Federal contractors may elect to verify employment eligibility of all existing employees working in the United States who were hired after November 6, 1986, instead of verifying only those employees assigned to a covered Federal contract. After enrollment, Employers must elect to verify existing staff following DHS procedures and begin

E-Verify verification of all existing employees within 180 days after the election.

e. The Employer may use a previously completed Form I-9 as the basis for creating an E-Verify case for an employee assigned to a contract as long as:

- i. That Form I-9 is complete (including the SSN) and complies with Article II.A.6,
- ii. The employee's work authorization has not expired, and

iii. The Employer has reviewed the Form I-9 information either in person or in communications with the employee to ensure that the employee's Section 1, Form I-9 attestation has not changed (including, but not limited to, a lawful permanent resident alien having become a naturalized U.S. citizen).

f. The Employer shall complete a new Form I-9 consistent with Article II.A.6 or update the previous Form I-9 to provide the necessary information if:

- i. The Employer cannot determine that Form I-9 complies with Article II.A.6,
- ii. The employee's basis for work authorization as attested in Section 1 has expired or changed, or
- iii. The Form I-9 contains no SSN or is otherwise incomplete.

Note: If Section 1 of Form I-9 is otherwise valid and up-to-date and the form otherwise complies with





Article II.C.5, but reflects documentation (such as a U.S. passport or Form I-551) that expired after completing Form I-9, the Employer shall not require the production of additional documentation, or use the photo screening tool described in Article II.A.5, subject to any additional or superseding instructions that may be provided on this subject in the E-Verify User Manual.

g. The Employer agrees not to require a second verification using E-Verify of any assigned employee who has previously been verified as a newly hired employee under this MOU or to authorize verification of any existing employee by any Employer that is not a Federal contractor based on this Article.

3. The Employer understands that if it is a Federal contractor, its compliance with this MOU is a performance requirement under the terms of the Federal contract or subcontract, and the Employer consents to the release of information relating to compliance with its verification responsibilities under this MOU to contracting officers or other officials authorized to review the Employer's compliance with Federal contracting requirements.

#### C. RESPONSIBILITIES OF SSA

1. SSA agrees to allow DHS to compare data provided by the Employer against SSA's database. SSA sends DHS confirmation that the data sent either matches or does not match the information in SSA's database.

2. SSA agrees to safeguard the information the Employer provides through E-Verify procedures. SSA also agrees to limit access to such information, as is appropriate by law, to individuals responsible for the verification of Social Security numbers or responsible for evaluation of E-Verify or such other persons or entities who may be authorized by SSA as governed by the Privacy Act (5 U.S.C. § 552a), the Social Security Act (42 U.S.C. 1306(a)), and SSA regulations (20 CFR Part 401).

3. SSA agrees to provide case results from its database within three Federal Government work days of the initial inquiry. E-Verify provides the information to the Employer.

4. SSA agrees to update SSA records as necessary if the employee who contests the SSA tentative nonconfirmation visits an SSA field office and provides the required evidence. If the employee visits an SSA field office within the eight Federal Government work days from the date of referral to SSA, SSA agrees to update SSA records, if appropriate, within the eight-day period unless SSA determines that more than eight days may be necessary. In such cases, SSA will provide additional instructions to the employee. If the employee does not visit SSA in the time allowed, E-Verify may provide a final nonconfirmation to the employer.

**Note**: If an Employer experiences technical problems, or has a policy question, the employer should contact E-Verify at 1-888-464-4218.

#### D. RESPONSIBILITIES OF DHS

1. DHS agrees to provide the Employer with selected data from DHS databases to enable the Employer to conduct, to the extent authorized by this MOU:

a. Automated verification checks on alien employees by electronic means, and



b. Photo verification checks (when available) on employees.

2. DHS agrees to assist the Employer with operational problems associated with the Employer's participation in E-Verify. DHS agrees to provide the Employer names, titles, addresses, and telephone numbers of DHS representatives to be contacted during the E-Verify process.

3. DHS agrees to provide to the Employer with access to E-Verify training materials as well as an

E-Verify User Manual that contain instructions on E-Verify policies, procedures, and requirements for both SSA and DHS, including restrictions on the use of E-Verify.

4. DHS agrees to train Employers on all important changes made to E-Verify through the use of mandatory refresher tutorials and updates to the E-Verify User Manual. Even without changes to E-Verify, DHS reserves the right to require employers to take mandatory refresher tutorials.

5. DHS agrees to provide to the Employer a notice, which indicates the Employer's participation in E-Verify. DHS also agrees to provide to the Employer anti-discrimination notices issued by the Office of Special Counsel for Immigration-Related Unfair Employment Practices (OSC), Civil Rights Division, U.S. Department of Justice.

6. DHS agrees to issue each of the Employer's E-Verify users a unique user identification number and password that permits them to log in to E-Verify.

7. DHS agrees to safeguard the information the Employer provides, and to limit access to such information to individuals responsible for the verification process, for evaluation of E-Verify, or to such other persons or entities as may be authorized by applicable law. Information will be used only to verify the accuracy of Social Security numbers and employment eligibility, to enforce the INA and Federal criminal laws, and to administer Federal contracting requirements.

8. DHS agrees to provide a means of automated verification that provides (in conjunction with SSA verification procedures) confirmation or tentative nonconfirmation of employees' employment eligibility within three Federal Government work days of the initial inquiry.

9. DHS agrees to provide a means of secondary verification (including updating DHS records) for employees who contest DHS tentative nonconfirmations and photo mismatch tentative nonconfirmations. This provides final confirmation or nonconfirmation of the employees' employment eligibility within 10 Federal Government work days of the date of referral to DHS, unless DHS determines that more than 10 days may be necessary. In such cases, DHS will provide additional verification instructions.

#### ARTICLEIII REFERRALOFINDIVIDUALSTOSSAAND DHS

#### A. REFERRAL TO SSA

1. If the Employer receives a tentative nonconfirmation issued by SSA, the Employer must print the notice as directed by E-Verify. The Employer must promptly notify employees in private of the finding and provide them with the notice and letter containing information specific to the employee's E-Verify case.





The Employer also agrees to provide both the English and the translated notice and letter for employees with limited English proficiency to employees. The Employer agrees to provide written referral instructions to employees and instruct affected employees to bring the English copy of the letter to the SSA. The Employer must allow employees to contest the finding, and not take adverse action against employees if they choose to contest the finding, while their case is still pending.

2. The Employer agrees to obtain the employee's response about whether he or she will contest the tentative nonconfirmation as soon as possible after the Employer receives the tentative nonconfirmation. Only the employee may determine whether he or she will contest the tentative nonconfirmation.

3. After a tentative nonconfirmation, the Employer will refer employees to SSA field offices only as directed by E-Verify. The Employer must record the case verification number, review the employee information submitted to E-Verify to identify any errors, and find out whether the employee contests the tentative nonconfirmation. The Employer will transmit the Social Security number, or any other corrected employee information that SSA requests, to SSA for verification again if this review indicates a need to do so.

4. The Employer will instruct the employee to visit an SSA office within eight Federal Government work days. SSA will electronically transmit the result of the referral to the Employer within 10 Federal Government work days of the referral unless it determines that more than 10 days is necessary.

5. While waiting for case results, the Employer agrees to check the E-Verify system regularly for case updates.

6. The Employer agrees not to ask the employee to obtain a printout from the Social Security Administration number database (the Numident) or other written verification of the SSN from the SSA.

#### **B. REFERRAL TO DHS**

1. If the Employer receives a tentative nonconfirmation issued by DHS, the Employer must promptly notify employees in private of the finding and provide them with the notice and letter containing information specific to the employee's E-Verify case. The Employer also agrees to provide both the English and the translated notice and letter for employees with limited English proficiency to employees. The Employer must allow employees to contest the finding, and not take adverse action against employees if they choose to contest the finding, while their case is still pending.

2. The Employer agrees to obtain the employee's response about whether he or she will contest the tentative nonconfirmation as soon as possible after the Employer receives the tentative nonconfirmation. Only the employee may determine whether he or she will contest the tentative nonconfirmation.

3. The Employer agrees to refer individuals to DHS only when the employee chooses to contest a tentative nonconfirmation.

4. If the employee contests a tentative nonconfirmation issued by DHS, the Employer will instruct the





employee to contact DHS through its toll-free hotline (as found on the referral letter) within eight Federal Government work days.

5. If the Employer finds a photo mismatch, the Employer must provide the photo mismatch tentative nonconfirmation notice and follow the instructions outlined in paragraph 1 of this section for tentative nonconfirmations, generally.

6. The Employer agrees that if an employee contests a tentative nonconfirmation based upon a photo mismatch, the Employer will send a copy of the employee's Form I-551, Form I-766, U.S. Passport, or passport card to DHS for review by:

- a. Scanning and uploading the document, or
- b. Sending a photocopy of the document by express mail (furnished and paid for by the employer).

7. The Employer understands that if it cannot determine whether there is a photo match/mismatch, the Employer must forward the employee's documentation to DHS as described in the preceding paragraph. The Employer agrees to resolve the case as specified by the DHS representative who will determine the photo match or mismatch.

8. DHS will electronically transmit the result of the referral to the Employer within 10 Federal Government work days of the referral unless it determines that more than 10 days is necessary.

9. While waiting for case results, the Employer agrees to check the E-Verify system regularly for case updates.

#### ARTICLE IV SERVICE PROVISIONS

#### A. NO SERVICE FEES

1. SSA and DHS will not charge the Employer for verification services performed under this MOU. The Employer is responsible for providing equipment needed to make inquiries. To access E-Verify, an Employer will need a personal computer with Internet access.

#### ARTICLEV MODIFICATION AND TERMINATION

#### A. MODIFICATION

1. This MOU is effective upon the signature of all parties and shall continue in effect for as long as the SSA and DHS operates the E-Verify program unless modified in writing by the mutual consent of all parties.

2. Any and all E-Verify system enhancements by DHS or SSA, including but not limited to E-Verify checking against additional data sources and instituting new verification policies or procedures, will be covered under this MOU and will not cause the need for a supplemental MOU that outlines these changes.





#### **B. TERMINATION**

1. The Employer may terminate this MOU and its participation in E-Verify at any time upon 30 days prior written notice to the other parties.

2. Notwithstanding Article V, part A of this MOU, DHS may terminate this MOU, and thereby the Employer's participation in E-Verify, with or without notice at any time if deemed necessary because of the requirements of law or policy, or upon a determination by SSA or DHS that there has been a breach of system integrity or security by the Employer, or a failure on the part of the Employer to comply with established E-Verify procedures and/or legal requirements. The Employer understands that if it is a Federal contractor, termination of this MOU by any party for any reason may negatively affect the performance of its contractual responsibilities. Similarly, the Employer understands that if it is in a state where E-Verify is mandatory, termination of this by any party MOU may negatively affect the Employer's business.

3. An Employer that is a Federal contractor may terminate this MOU when the Federal contract that requires its participation in E-Verify is terminated or completed. In such cases, the Federal contractor must provide written notice to DHS. If an Employer that is a Federal contractor fails to provide such notice, then that Employer will remain an E-Verify participant, will remain bound by the terms of this MOU that apply to non-Federal contractor participants, and will be required to use the E-Verify procedures to verify the employment eligibility of all newly hired employees.

4. The Employer agrees that E-Verify is not liable for any losses, financial or otherwise, if the Employer is terminated from E-Verify.

#### ARTICLE VI PARTIES

A. Some or all SSA and DHS responsibilities under this MOU may be performed by contractor(s), and SSA and DHS may adjust verification responsibilities between each other as necessary. By separate agreement with DHS, SSA has agreed to perform its responsibilities as described in this MOU.

B. Nothing in this MOU is intended, or should be construed, to create any right or benefit, substantive or procedural, enforceable at law by any third party against the United States, its agencies, officers, or employees, or against the Employer, its agents, officers, or employees.

C. The Employer may not assign, directly or indirectly, whether by operation of law, change of control or merger, all or any part of its rights or obligations under this MOU without the prior written consent of DHS, which consent shall not be unreasonably withheld or delayed. Any attempt to sublicense, assign, or transfer any of the rights, duties, or obligations herein is void.

D. Each party shall be solely responsible for defending any claim or action against it arising out of or related to E-Verify or this MOU, whether civil or criminal, and for any liability wherefrom, including (but not limited to) any dispute between the Employer and any other person or entity regarding the applicability of Section 403(d) of IIRIRA to any action taken or allegedly taken by the Employer.





E. The Employer understands that its participation in E-Verify is not confidential information and may be disclosed as authorized or required by law and DHS or SSA policy, including but not limited to, Congressional oversight, E-Verify publicity and media inquiries, determinations of compliance with Federal contractual requirements, and responses to inquiries under the Freedom of Information Act (FOIA).

F. The individuals whose signatures appear below represent that they are authorized to enter into this MOU on behalf of the Employer and DHS respectively. The Employer understands that any inaccurate statement, representation, data or other information provided to DHS may subject the Employer, its subcontractors, its employees, or its representatives to: (1) prosecution for false statements pursuant to 18 U.S.C. 1001 and/or; (2) immediate termination of its MOU and/or; (3) possible debarment or suspension.

G. The foregoing constitutes the full agreement on this subject between DHS and the Employer.

To be accepted as an E-Verify participant, you should only sign the Employer's Section of the signature page. If you have any questions, contact E-Verify at 1-888-464-4218.





#### Approved by:

Employer	
Sky Elements LLC	
Name (Please Type or Print) Preston Ward	Title
Signature	Date
Electronically Signed	06/20/2021
Department of Homeland Security – Verification Division	
Name (Please Type or Print) USCIS Verification Division	Title
Signature	Date
Electronically Signed	06/30/2021





Informatio	n Required for the E-Verify Program
Information relating to your Compa	ıy:
Company Name	Sky Elements LLC
Company Facility Address	1729 Sawtooth Oak Trl Keller, TX 76248
Company Alternate Address	PO Box 161001 Fort Worth, TX 76161
County or Parish	TARRANT
Employer Identification Number	862486817
North American Industry Classification Systems Code	713
Parent Company	
Number of Employees	1 to 4
Number of Sites Verified for	1 site(s)



1



Are you verifying for more than 1 site? If yes, please provide the number of sites verified for in each State:

ТХ





Information relating to the Program Administrator(s) for your Company on policy questions or operational problems:

Name Preston Ward Phone Number 8175383207 Fax Email preston@skvelementsdrones.com





This list represents the first 20 Program Administrators listed for this company.

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